As filed with the Securities and Exchange Commission on May 15, 2000.

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2000

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

Commission File No. 0-15279

GENERAL COMMUNICATION, INC. (Exact name of registrant as specified in its charter)

STATE OF ALASKA (State or other jurisdiction of incorporation or organization)

2550 Denali Street

92-0072737 (I.R.S. Employer Identification No.)

Suite 1000 Anchorage, Alaska (Address of principal executive offices)

99503 (Zip Code)

Registrant's telephone number, including area code: (907) 265-5600

Former name, former address and former fiscal year, if changed since last report

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No .

The number of shares outstanding of the registrant's classes of common stock, as of April 28, 2000 was:

> 47,401,614 shares of Class A common stock; and 3,908,149 shares of Class B common stock.

> > 1

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GENERAL COMMUNICATION, INC.

FORM 10-Q

FOR THE QUARTER ENDED MARCH 31, 2000

<CAPTION>

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CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

You should carefully review the information contained in this Quarterly Report, but should particularly consider any risk factors that we set forth in this Quarterly Report and in other reports or documents that we file from time to time with the Securities and Exchange Commission. In this Quarterly Report, in addition to historical information, we state our beliefs of future events and of our future operating results, financial position and cash flows. In some cases, you can identify those so-called "forward-looking statements" by words such as "may," "will," "should," "expects," "plans," "anticipates," "believes," "estimates," "predicts," "potential," or "continue" or the negative of those words and other comparable words. You should be aware that those statements are only our predictions and are subject to risks and uncertainties. Actual events or results may differ materially. In evaluating those statements, you should specifically consider various factors, including those outlined below. Those factors may cause our actual results to differ materially from any of our forward-looking statements. For these statements, we claim the protection of the safe harbor for forward-looking statements provided by the Private Securities Litigation Reform Act of 1995.

- Material adverse changes in the economic conditions in the markets we serve:
- The efficacy of the rules and regulations to be adopted by the Federal Communications Commission ("FCC") and state public regulatory agencies to implement the provisions of the Telecommunications Act of 1996; the outcome of litigation relative thereto; and the impact of regulatory changes relating to access reform;
- Our responses to competitive products, services and pricing, including pricing pressures, technological developments, alternative routing developments, and the ability to offer combined service packages that include local, cable and Internet services; the extent and pace at which different competitive environments develop for each segment of our business; the extent and duration for which competitors from each segment of the telecommunications industry are able to offer combined or full service packages prior to our being able to do so; the degree to which we experience material competitive impacts to our traditional service offerings prior to achieving adequate local service entry; and competitor responses to our products and services and overall market acceptance of such products and services;
- The outcome of our negotiations with incumbent local exchange carriers ("ILECs") and state regulatory arbitrations and approvals with respect to interconnection agreements; and our ability to purchase unbundled network elements or wholesale services from ILECs at a price sufficient to permit the profitable offering of local exchange service at competitive rates;
- Success and market acceptance for new initiatives, many of which are untested; the level and timing of the growth and profitability of new initiatives, particularly local access services, Internet (consumer and business) services and wireless services; start-up costs associated with entering new markets, including advertising and promotional efforts; successful deployment of new systems and applications to support new initiatives; and local conditions and obstacles;
- Uncertainties inherent in new business strategies, new product launches and development plans, including local access services, Internet services, wireless services, digital video services, cable modem services, and transmission services;
- Rapid technological changes;
- Development and financing of telecommunication, local access, wireless,
   Internet and cable networks and services;
- Future financial performance, including the availability, terms and

deployment of capital; the impact of regulatory and competitive developments on capital outlays, and the ability to achieve cost savings and realize productivity improvements;

- Availability of qualified personnel;
- Changes in, or failure, or inability, to comply with, government regulations, including, without limitation, regulations of the FCC, the Regulatory Commission of Alaska ("RCA"), and adverse outcomes from regulatory proceedings;
- The remaining cost of our year 2000 compliance efforts;
- Uncertainties in federal military spending levels and military base closures in markets in which we operate;
- Other risks detailed from time to time in our periodic reports filed with the Securities and Exchange Commission.

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These forward-looking statements (and such risks, uncertainties and other factors) are made only as of the date of this report and we expressly disclaim any obligation or undertaking to disseminate any updates or revisions to any forward-looking statement contained in this document to reflect any change in our expectations with regard to those statements or any other change in events, conditions or circumstances on which any such statement is based. Readers are cautioned not to put undue reliance on such forward-looking statements.

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PART I. FINANCIAL INFORMATION

ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

<TABLE>

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

<CAPTION>

ASSETS		2000	December 31, 1999
			n thousands)
<\$>	<c></c>		<c></c>
Current assets:	Ċ	10 557	12 724
Cash and cash equivalents	۶ 	10,557	13,/34
Receivables:			
Trade		42,557	48,145
Other			269
Less allowance for doubtful receivables		3,156	48,414 2,833
Net receivables		39,718	45,581
Refundable deposit		8,806	9,100
Prepaid and other current assets		2,041	2,224
Deferred income taxes, net		3,489	
Inventories		3,295	3,754
Notes receivable		749	449
Total current assets		68,655	77,814
Property and equipment in service, net of depreciation		346 675	302 762
Construction in progress		3,766	302,762 2,898
Net property and equipment		350,441	305,660
Cable franchise agreements, net of amortization of \$17,637 and \$16,347 at March 31, 2000 and December 31, 1999, respectively			190,145
Goodwill, net of amortization of \$4,863 and \$4,563 at March 31, 2000 and December 31, 1999, respectively		41,091	
Other intangible assets, net of amortization of \$389 and \$269		·	·
at March 31, 2000 and December 31, 1999, respectively			4,402
Property held for sale		12,427	10,877
Deferred loan and senior notes costs, net of amortization		9,176	8,863
Notes receivable		1,988	2,067
Other assets, at cost, net of amortization		1,714	1,932
Total other assets		259 <b>,</b> 596	259,677
Total assets	\$		643,151

(Unaudited)

<TABLE>

# GENERAL COMMUNICATION, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Continued)

<CAPTION>

LIABILITIES AND STOCKHOLDERS' EQUITY		2000	December 31, 1999
<\$>	<c></c>	(Amounts	in thousands) <c></c>
Current liabilities:	\C>		<b>\C</b> >
Current maturities of obligations under capital leases	\$	1 720	E 7 /
Accounts payable	Ÿ	1,730	574 25,321
Accrued interest		3,580	7,985
		7,406	8,601
Accrued payroll and payroll related obligations Deferred revenue			
		7,855	
Accrued liabilities		3,365	3,152 1,314
Subscriber deposits and other current liabilities			1,314
Total current liabilities		50,566	55,120
Long-term debt, excluding current maturities		339,400	339,400
Obligations under capital leases, excluding current maturities		47,655	747
Obligations under capital leases due to related party, excluding			
current maturities		316	353
Deferred income taxes, net of deferred income tax benefit		27,732	30,861 4,210
Other liabilities		4,883	4,210
Total liabilities			430,691
outstanding 20,000 shares at March 31, 2000 and December 31, 1999; and convertible into Class A common stock at \$5.55 per share of Class A common stock, redemption price at March 31, 2000 of \$1,080		19,912	19,912
Stockholders' equity:			
Common stock (no par):			
Class A. Authorized 100,000,000 shares; issued and outstanding 47,398,509 and 46,869,671 shares at March 31, 2000 and December 31, 1999, respectively		178 <b>,</b> 555	176,740
Class B. Authorized 10,000,000 shares; issued and outstanding 3,908,149 and 4,048,480 shares at March 31, 2000 and December 31, 1999, respectively; convertible on a share-per-share basis into Class A common stock		3,303	3,422
Less cost of 347,958 Class A common shares held in treasury at March 31, 2000 and December 31, 1999		(1,607)	(1,607)
Paid-in capital		6,638	6,343
Notes receivable issued upon stock option exercise		(2,539)	(2,167)
Retained earnings		3,878	(2,167) 9,817
Total stockholders' equity		188,228	192,548
Commitments and contingencies			
Total liabilities and stockholders' equity	\$	500 500	643,151

See accompanying notes to interim condensed consolidated financial statements.  $\ensuremath{^{</}}$  TABLE>

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<TABLE>

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

<CAPTION>

	(U	naudited)
	Three	Months Ended
	M	arch 31,
	2000	1999
	(Amounts i	n thousands except
	per s	hare amounts)
<c></c>		<c></c>
\$	68 <b>,</b> 277	61,338
	29 <b>,</b> 658	27 <b>,</b> 870

(Unaudited)

<S> Revenues

Cost of sales and services

Selling, general and administrative expenses Depreciation and amortization expense		24,654 13,088	10,298
Operating income (loss)		877	(368)
Interest expense Interest income		10,014 175	7,080 120
Interest expense, net		9 <b>,</b> 839	6,960
Net loss before income taxes and cumulative effect of a change in accounting principle		(8,962)	(7,328)
Income tax benefit		3,464	2,807 
Net loss before cumulative effect of a change in accounting principle		(5,498)	(4,521)
Cumulative effect of a change in accounting principle, net of income ta benefit of \$245	.x		344
Net loss	\$ ==:	(5,498)	· • •
Basic loss per common share:  Loss before cumulative effect of a change in accounting principle  Cumulative effect of a change in accounting principle	\$	(0.12)	(0.09) (0.01)
Net loss	\$ ==:	(0.12)	(0.10)
Diluted loss per common share:  Loss before cumulative effect of a change in accounting principle  Cumulative effect of a change in accounting principle	\$	(0.12)	(0.01)
Net loss	\$ ==:	(0.12)	(0.10)

See accompanying notes to interim condensed consolidated financial statements.  $\ensuremath{\text{\scriptsize CTABLE}}\xspace>$ 

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<TABLE>

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY THREE MONTHS ENDED MARCH 31, 2000 AND 1999

<CAPTION>

Retained	(Unaudited)	Class A Common	Class B Common	Class A Shares Held	Paid-in	Notes Receivable	
recarned	(Amounts in thousands)	Stock	Stock	in Treasury	Capital	Issued	
Earnings							
	<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
20,502	Balances at December 31, 1998	\$ 172 <b>,</b> 708	3,432	(1,607)	5,609	(637)	
20,302	Net loss						
(4,865)	man, afficial of automatically						
	Tax effect of excess stock compensation expense for tax purposes over amounts recognized for financial reporting purposes				8		
	rinancial reporting purposes				0		
	Shares issued and issuable under stock option plan				54		
	Shares issued under officer stock						
	option agreements and notes issued upon officer stock option exercise	38				(104)	-
	Warrants issued				54		
	Balances at March 31, 1999	\$ 172,746	3,432	(1,607)	5,725	(741)	
15,637	,	,		. , ,	,	. ,	

0 017	Balances at December 31, 1999	\$ 176,740	3,422	(1,607)	6,343	(2,167)	
9,817 (5,498)	Net loss						
(2,200)	Tax effect of excess stock compensation expense for tax purposes over amounts recognized for financial reporting purposes				182		
	Class B shares converted to Class A	119	(119)				
	Shares issued and issuable under stock option plan	3			113		
	Shares issued under officer stock option agreements and notes issued upon officer stock option exercise	450				(372)	-
	Shares issued to Employee Stock						
	Purchase Plan	1,243					
	Preferred stock dividends						
(441)							
3,878	Balances at March 31, 2000	\$ 178 <b>,</b> 555	3,303	(1,607)	6,638	(2,539)	

\_\_\_\_\_

Proceeds from common stock issuance

See accompanying notes to interim condensed consolidated financial statements. (TRDER)

</TABLE>

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<TABLE>

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

<CAPTION>

(Unaudited)
Three Months Ended
March 31,

453

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\_\_\_\_\_ (Amounts in thousands) <C> <S> Cash flows from operating activities: (5,498) (4,865) Net loss Adjustments to reconcile net loss to net cash provided (used) by operating activities: 13,088 10,298 Depreciation and amortization Amortization charged to selling, general and administrative 323 430 (3,464)Deferred income tax (benefit) expense (3,052)165 172 Deferred compensation and compensatory stock options Bad debt expense, net of write-offs 323 Employee Stock Purchase Plan expense funded with Class A common stock issued and issuable by General Communication, 704 577 Inc. Write-off of capitalized interest 1,955 ---Write-off of unamortized start-up costs 54 20 Warrants issued Other noncash income and expense items (62) Change in operating assets and liabilities 1.178 (4,533)\_\_\_\_\_ Net cash provided by operating activities 8,712 Cash flows from investing activities: Purchases of property and equipment, including construction period (9,685) (9,882) interest Purchases of property held for sale (1,550)---Purchases of other assets (129)(391) (89) (735) Notes receivable issued Payments received on notes receivable 600 15 -----(11,499) (10,347) Net cash used in investing activities Cash flows from financing activities: 4.884 Long-term borrowings - bank debt Repayments of long-term borrowings and capital lease obligations (138)(490) Payment of debt issuance costs (333)(7) (372)(104) Note receivable issued upon stock option exercise

Net cash provided (used) by financing activities (390) 4,321

Net decrease in cash and cash equivalents (3,177) (5,839)

Cash and cash equivalents at beginning of period 13,734 12,008

Cash and cash equivalents at end of period \$ 10,557 6,169

See accompanying notes to interim condensed consolidated financial statements.

</TABLE>

#### GENERAL COMMUNICATION, INC.

Notes to Interim Condensed Consolidated Financial Statements (Unaudited)

#### (1) General

#### (a) Business

General Communication, Inc. ("GCI"), an Alaska corporation, was incorporated in 1979. GCI and its direct and indirect subsidiaries (collectively, the "Company") offer the following services:

- Long-distance telephone service between Anchorage, Fairbanks, Juneau, and other communities in Alaska and the remaining United States and foreign countries
- Cable television services throughout Alaska
- Facilities-based competitive local access services in Anchorage, Alaska
- Internet access services
- Termination of traffic in Alaska for certain common carriers
- Interstate and intrastate private line services
- Managed services to certain commercial customers
- Sales and service of dedicated communications systems and related equipment
- Private network point-to-point data and voice transmission services between Alaska and the western contiguous United States
- Owns and leases capacity on two undersea fiber optic cables used in the transmission of interstate and intrastate private line, switched message long-distance and Internet services between Alaska and the remaining United States and foreign countries

#### (b) Principles of Consolidation

The consolidated financial statements include the accounts of GCI, its wholly-owned subsidiary GCI, Inc., GCI, Inc.'s wholly-owned subsidiary GCI Holdings, Inc., GCI Holdings, Inc.'s wholly-owned subsidiaries GCI Communication Corp., GCI Cable, Inc. and GCI Transport Company, Inc., GCI Transport Co., Inc.'s wholly-owned subsidiaries GCI Satellite Co., Inc., GCI Fiber Co., Inc. and Fiber Hold Company, Inc. and GCI Fiber Co., Inc.'s and Fiber Hold Company, Inc.'s wholly-owned partnership Alaska United Fiber System Partnership ("Alaska United"). GCI Communication Services, Inc. and its wholly owned subsidiary GCI Leasing Co. were merged into GCI Communication Corp. effective January 1, 2000. GCI Cable/Fairbanks, Inc. and GCI Cable/Juneau, Inc. were merged into GCI Cable, Inc. effective January 1, 2000.

All significant intercompany balances and transactions have been eliminated in consolidation.

#### (c) Net Loss Per Common Share

<TABLE>

Net loss used to calculate basic and diluted net loss per common share is increased by preferred stock dividends of \$441,000 for the three months ended March 31, 2000. Shares used to calculate net loss per common share consist of the following (amounts in thousands):

<CAPTION>

Three Months Ended

</TABLE>

the three months ended March 31, 2000 and 1999, are not included in the diluted net loss per share calculation, and consist of the following (amounts in thousands):

<CAPTION>

	========	========
Common equivalent shares outstanding	683	493
<\$>	<c></c>	<c></c>
	2000	1999
	March	31,
	111100 1101101	iio biiaca

Three Months Ended

</TABLE>

Weighted average shares associated with outstanding stock options for the three months ended March 31, 2000 and 1999 which have been excluded from the diluted loss per share calculations

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GENERAL COMMUNICATION, INC.

Notes to Interim Condensed Consolidated Financial Statements  $({\tt Unaudited})$ 

because the options' exercise price was greater than the average market price of the common shares consist of the following (amounts in thousands):

<CAPTION>

</TABLE>

(d) Preferred and Common Stock

<TABLE>

Following is the statement of preferred and common stock at March 31, 2000 and 1999 (shares, in thousands):

	Preferred	Common	Stock
	Stock	Class A	Class B
<s></s>	<c></c>	<c></c>	<c></c>
Balances at December 31, 1998		45 <b>,</b> 895	4,061
Class B shares converted to Class A		6	(6)
Shares issued under officer stock option agreements		50	
Balances at March 31, 1999		45 <b>,</b> 951	4,055 ======
Balances at December 31, 1999	20	46,870	4,048
Class B shares converted to Class A		140	(140)
Shares issued under stock option plan		153	
Shares issued to Employee Stock Purchase Plan		236	
Balances at March 31, 2000	20	47,399	3,908

</TABLE>

- (e) Cumulative Effect of a Change in Accounting Principle
  The American Institute of Certified Public Accountants issued
  Statement of Position ("SOP") 98-5, "Reporting on the Costs of
  Start-Up Activities", which provides guidance on the financial
  reporting of start-up costs and organization costs and requires
  costs of start-up activities and organization costs to be
  expensed as incurred. A one-time expense of \$344,000 (net of
  income tax benefit of \$245,000) associated with the write-off
  of unamortized start-up costs was recognized in the first
  quarter of 1999 upon adoption of SOP 98-5.
- (f) Reclassifications Reclassifications have been made to the 1999 financial statements to make them comparable with the 2000 presentation.
- (g) Other
  The accompanying unaudited interim condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. The interim condensed consolidated financial statements include the

consolidated accounts of General Communication, Inc. and its wholly owned subsidiaries (collectively, the "Company") with all significant intercompany transactions eliminated. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three-month period ended March 31, 2000 are not necessarily indicative of the results that may be expected for the year ended December 31, 2000. For further information, refer to the financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 1999.

11 (Continued)

GENERAL COMMUNICATION, INC.

Notes to Interim Condensed Consolidated Financial Statements (Unaudited)

(2) Consolidated Statements of Cash Flows Supplemental Disclosures  $\langle {\sf TABLE} \rangle$ 

Changes in operating assets and liabilities consist of (amounts in thousands):

<CAPTION>

Three-month periods ended March 31,		2000	1999
<\$>	<c></c>		<c></c>
(Increase) decrease in receivables	\$	5,540	(96)
(Increase) decrease in prepaid and other current assets		74	(335)
Decrease in inventory		564	267
Decrease in accounts payable		(356)	(814)
Increase (decrease) in accrued liabilities		225	(112)
Increase (decrease) in accrued payroll and payroll related			
obligations		(656)	458
Decrease in accrued interest		(4,405)	(4,378)
Increase (decrease) in subscriber deposits and other current			
liabilities		343	(99)
Increase (decrease) in deferred revenues		(318)	782
Increase (decrease) in components of other long-term liabilities		167	(206)
	\$	1,178	(4,533)

#### </TABLE>

No income taxes were paid and no income tax refunds were received during the three-month periods ended March 31, 2000 and 1999.

Interest paid totaled \$13,265,000 and \$12,890,000 during the three-month periods ended March 31, 2000 and 1999, respectively.

The Company recorded \$182,000 and \$8,000 during the three months ended March 31, 2000 and 1999, respectively, in paid-in capital in recognition of the income tax effect of excess stock compensation expense for tax purposes over amounts recognized for financial reporting purposes.

During the three months ended March 31, 2000 the Company funded the employer matching portion of Employee Stock Purchase Plan contributions by issuing GCI Class A Common Stock valued at \$1,243,000. The Company issued no GCI Class A Common Stock to fund the employer matching portion of Employee Stock Purchase Plan during the three months ended March 31, 1999.

The Company financed the purchase of satellite transponders pursuant to a long-term capital lease arrangement with a leasing company during the three-month period ended March 31, 2000 at a cost of \$48.2 million.

### (3) Redeemable Preferred Stock

The Company issued 20,000 shares of convertible redeemable accreting preferred stock ("Preferred Stock") on April 30, 1999. Proceeds totaling \$20 million (before payment of expenses of \$88,000) were used for general corporate purposes, to repay outstanding indebtedness, and to provide additional liquidity. The Company's amended Senior Holdings Loan facilities limit use of such proceeds. The Preferred Stock contains a \$1,000 per share liquidation preference, plus accrued but unpaid dividends and fees. Prior to the four-year anniversary following closing, dividends are payable semi-annually at the rate of 8.5%, plus accrued but unpaid dividends, at the Company's option, in cash or in additional fully-paid shares of Preferred Stock. Dividends earned after the four-year anniversary of closing are payable semi-annually in cash only. Dividends totaling \$1.6 million, or \$80.00 per share, were accrued at March 31, 2000. Mandatory redemption is required 12 years from the date of closing.

12 (Continued)

#### GENERAL COMMUNICATION, INC.

Notes to Interim Condensed Consolidated Financial Statements (Unaudited)

#### (4) Industry Segments Data

The Company's reportable segments are business units that offer different products. The reportable segments are each managed separately because they manage and offer distinct products with different production and delivery processes.

The Company has four reportable segments as follows:

Long-distance services. A full range of common-carrier long-distance services is offered to commercial, government, other telecommunications companies and residential customers, through its networks of fiber optic cables, digital microwave, and fixed and transportable satellite earth stations and the Company's SchoolAccess(TM) offering to rural school districts and a similar offering to rural hospitals and health clinics.

Cable services. The Company provides cable television services to residential, commercial and government users in the State of Alaska. The Company's cable systems serve 26 communities and areas in Alaska, including the state's three largest urban areas, Anchorage, Fairbanks and Juneau. Cable plant upgrades in 1999 and 1998 enabled the Company to offer digital cable television services in Anchorage and retail cable modem service (through its Internet services segment) in Anchorage, Fairbanks and Juneau, complementing its existing service offerings. The Company plans to expand its product offerings as plant upgrades are completed in other communities in Alaska.

Local access services. The Company introduced facilities based competitive local exchange services in Anchorage in 1997. The Company plans to provide similar competitive local exchange services in Alaska's other major population centers.

Internet services. The Company began offering wholesale and retail Internet services in 1998. Deployment of the new undersea fiber optic cable allowed the Company to offer enhanced services with high-bandwidth requirements.

Services provided by the Company that are included in the "Other" segment in the tables that follow are managed services, product sales, cellular telephone services, and management services for Kanas Telecom, Inc., a company that owns and operates a fiber optic cable system constructed along the trans-Alaska oil pipeline corridor extending from Prudhoe Bay to Valdez, Alaska, which do not meet the quantitative thresholds for determining reportable segments. None of these business units have ever met the quantitative thresholds for determining reportable segments. Also included in the Other segment are corporate related expenses including marketing, customer service, management information systems, accounting, legal and regulatory, human resources and other general and administrative expenses.

The Company evaluates performance and allocates resources based on (1) earnings or loss from operations before depreciation, amortization, net interest expense and income taxes, and (2) operating income or loss. The accounting policies of the reportable segments are the same as those described in the summary of significant accounting policies included in the Company's annual report on Form 10-K at December 31, 1999. Intersegment sales are recorded at cost plus an agreed upon intercompany profit.

All revenues are earned through sales of services and products within the United States of America. All of the Company's long-lived assets are located within the United States of America.

13 (Continued)

GENERAL COMMUNICATION, INC.

Notes to Interim Condensed Consolidated Financial Statements
(Unaudited)

<TABLE>

Summarized financial information concerning the Company's reportable segments follows for the quarters ended March 31, 2000 and 1999 (amounts in thousands):

<CAPTION>

Long- Local
Distance Cable Access Internet
Services Services Services Services

Other

otal							
	<s></s>	<c></c>	>	<c></c>	<c></c>	<c></c>	<c></c>
>	2000						
	Revenues: Intersegment	\$	2,608	368	1,500	546	
022	External		43,620	15,930	4,520	1,713	2,494
<b>,</b> 277							
<b>,</b> 299	Total revenues	\$	46,228	16,298	6,020	2,259	2,494
,019	Earnings (loss) from operations before depreciation, amortization, net interest expense, income taxes and cumulative effect of a change in accounting principle				656	(2,375)	(8,294)
1	Operating income (loss)	\$	11,248	3,161	(1,090)	(2,777)	(9,611)
======	1999	====		======			
	Revenues:						
175	Intersegment	\$	1,902	613	660		
	External		38,469	15,062	3,714	1,042	3,051
, 338							
,513	Total revenues	\$	40,371	15 <b>,</b> 675	4,374	1,042	3,051
),181	Earnings (loss) from operations before depreciation, amortization, net interest expense, income taxes and cumulative effect of a change in accounting principle		13,786		(230)	(2,709)	(9,339)
17)	Operating income (loss)				(1,040)	(2,961)	(10,613
======= TABLE> ABLE>	A reconciliation of total segment revention follows:				ès		
APTION>	Quarters ended March 31,				2000		
	<s> Total segment revenues Less intersegment revenues elimina</s>	ated	d in consol	idation	(5,022)	<c>64,</c>	>
	Consolidated revenues				\$ 68,277 =======	61,	
TABLE>							
	14 GENERAL COMMUNICATION, Notes to Interim Condensed Consolidated			(Continu	ned)		

GENERAL COMMUNICATION, INC.

Notes to Interim Condensed Consolidated Financial Statements

Notes to Interim Condensed Consolidated Financial Star (Unaudited)

<TABLE>

Total

A reconciliation of total segment earnings from operations before depreciation, amortization, net interest expense, income taxes and cumulative effect of a change in accounting principle to consolidated net loss before income taxes and cumulative effect of a change in accounting principle follows:

<CAPTION>

Quarters ended March 31,		2000	1999
<pre><s> Total segment earnings from operations before depreciation,   amortization, net interest expense, income taxes and</s></pre>	<c< td=""><td>&gt;</td><td><c></c></td></c<>	>	<c></c>
<pre>cumulative effect of a change in   accounting principle Less intersegment contribution eliminated in consolidation</pre>	\$	14,019 (54)	10,181 (251)
Consolidated earnings from operations before depreciation, amortization, net interest expense, income taxes and cumulative effect of a change in accounting principle  Depreciation and amortization		13,965 13,088	•
Consolidated operating income (loss) Interest expense, net		877 9 <b>,</b> 839	(368) 6 <b>,</b> 960
Consolidated net loss before income taxes and cumulative effect of a change in accounting principle	\$ ==	(8 <b>,</b> 962)	(7,328)

</TABLE> <TABLE>

> A reconciliation of total segment operating income (loss) to consolidated net loss before income taxes and cumulative effect of a change in accounting principle follows:

<CAPTION>

Quarters ended March 31,	2000		1999	
<s> Total segment operating income (loss) Less intersegment contribution eliminated in consolidation</s>	<c:< td=""><td>931 (54)</td><td><c> (117) (251)</c></td></c:<>	931 (54)	<c> (117) (251)</c>	
Consolidated operating income (loss) Interest expense, net		877 9 <b>,</b> 839	(368) 6 <b>,</b> 960	
Consolidated net loss before income taxes and cumulative effect of a change in accounting principle	\$	(8,962)	(7,328)	

#### </TABLE>

#### (5) Commitments and Contingencies

Satellite Transponders Capital Lease The Company entered into a purchase and lease-purchase option agreement in August 1995 for the acquisition of satellite transponders to meet its long-term satellite capacity requirements. The satellite was successfully launched in January 2000 and delivered to the Company on March 5, 2000. In March 2000 the Company agreed to finance the satellite transponders pursuant to a long-term capital lease arrangement with a leasing company. The base term of the lease is one year from the closing date with the option for eight one-year lease term renewals. The capital lease includes certain covenants requiring maintenance of specific levels of operating cash flow to indebtedness and limitations on additional indebtedness. Future minimum lease payments are as follows (amounts in thousands):

> 15 (Continued)

GENERAL COMMUNICATION, INC. Notes to Interim Condensed Consolidated Financial Statements (Unaudited)

## <TABLE>

<CAPTION>

Year ending March 31,		
<\$>	<c></c>	
2001	\$	4,911
2002		6,418
2003		6,465
2004		6 <b>,</b> 359
2005		9,525
2006 and thereafter		51,577
Total minimum lease payments		85 <b>,</b> 255
Less amount representing interest		(37,083)
Less current maturities of obligation under capital lease		(1,149)
Long-term obligation under capital lease	\$	47,023
long colm obligation and outleaf loade	====	=======

</TABLE>

The future minimum lease payments calculation is based upon the assumption that the capital lease will be renewed at the end of the one year period, but the Company can terminate the lease at the end of any of the one year periods through either a purchase payment or a termination payment.

The Company took ownership of the satellite transponders on April 1, 2000. The satellite transponders are recorded at a cost of \$48.2 million. The satellite transponders will be depreciated over nine years with a remaining residual value of \$14.3 million.

#### Future Fiber Capacity Sale

An agreement was executed effective July 1999 for a second \$19.5 million sale of fiber capacity to Alaska Communications Systems. The agreement requires Alaska Communications Systems to acquire \$19.5 million of additional capacity during the 18-month period following the effective date of the contract. Costs associated with the capacity to be sold have been classified as Property Held for Sale in the accompanying interim condensed consolidated financial statements at March 31, 2000.

#### Deferred Compensation Plan

The Company's non-qualified, unfunded deferred compensation plan provides a means by which certain employees may elect to defer receipt of designated percentages or amounts of their compensation and provides a means for certain other deferrals of compensation. The Company may, at its discretion, contribute matching deferrals equal to the rate of matching selected by the Company. Participants immediately vest in all elective deferrals and all income and gain attributable thereto. Matching contributions and all income and gain attributable thereto vest over a six-year period. Participants may elect to be paid in either a single lump sum payment or annual installments over a period not to exceed 10 years. Vested balances are payable upon termination of employment, unforeseen emergencies, death and total disability. Participants are general creditors of the Company with respect to deferred compensation plan benefits. Compensation deferred pursuant to the plan totaled \$0 and \$118,000 during the three-month periods ended March 31, 2000 and 1999, respectively.

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GENERAL COMMUNICATION, INC.

Notes to Interim Condensed Consolidated Financial Statements

(Unaudited)

### Self-Insurance

The Company is self-insured for losses and liabilities related primarily to health and welfare claims up to predetermined amounts above which third party insurance applies. A reserve of \$615,000 and \$600,000 was recorded at March 31, 2000 and December 31, 1999, respectively, to cover estimated reported losses, estimated unreported losses based on past experience modified for current trends, and estimated expenses for investigating and settling claims. Actual losses will vary from the recorded reserve. While management uses what it believes is pertinent information and factors in determining the amount of reserves, future additions to the reserves may be necessary due to changes in the information and factors used.

### Litigation and Disputes

The Company is routinely involved in various lawsuits, billing disputes, legal proceedings and regulatory matters that have arisen in the normal course of business. While the ultimate results of these items cannot be predicted with certainty, management does not expect at this time the resolution of them to have a material adverse effect on the Company's financial position, results of operations or its liquidity.

#### Cable Service Rate Reregulation

Effective March 31, 1999, the rates for cable programming services (service tiers above basic service) are no longer regulated. This regulation ended pursuant to provisions of the Telecommunications Act of 1996 and the regulations adopted pursuant thereto by the FCC. Federal law still permits regulation of basic service rates. However, Alaska law provides that cable television service is exempt from regulation by the RCA unless 25% of a system's subscribers request such regulation by filing a petition with the RCA. At March 31, 2000, only the Juneau system is subject to RCA regulation of its basic service rates. No petition requesting regulation has been filed for any other system. (The Juneau system serves 8.0% of the Company's total basic service subscribers at March 31, 2000.) Juneau's current rates have been approved by the RCA and there are no other pending filings with the RCA, therefore, there is no refund liability for basic service at this time.

#### Year 2000

The Company initiated a company-wide program in 1998 to ensure that its date-sensitive information, telephony, cable, Internet and

business systems, and certain other equipment would properly recognize the Year 2000 as a result of the century change on January 1, 2000. The program focused on the hardware, software, embedded chips, third-party vendors and suppliers as well as third-party networks that were associated with the identified systems. The Company substantially completed the program during third quarter 1999 and its systems did not experience any significant disruptions as a result of the century change.

Costs related to the Year 2000 issue have been expensed as incurred and are funded through the Company's operating cash flows. In total, the Company has expensed cumulative incremental remediation costs totaling \$2.4 million through March 31, 2000, with remaining incremental remediation costs in 2000 estimated at approximately \$110,000.

The Company did not defer any critical information technology projects because of its Year 2000 program efforts, which were addressed primarily through a dedicated team within the Company's information technology group.

Universal Service Fund Appeal
During the year ended December 31, 1999 the Company recorded revenues
and accounts receivable totaling approximately \$1 million from the
Universal Service Fund ("USF") for Internet services provided to
certain rural public school districts in Alaska. The USF refused
payment of the submitted billings, and the Company has appealed that
decision. Management believes the Company's position is sustainable,
however no assurance can be given with respect to the ultimate
outcome of such appeal. If the appeal results in disallowance of the
disputed billings, such loss could have an impact on the Company's
financial position, results of operations and cash flows in the year
the decision is rendered.

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PART I.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

In the following discussion, General Communication, Inc. and its direct and indirect subsidiaries are referred to as "we," "us" and "our."  $\,$ 

The following discussion and analysis should be read in conjunction with our Interim Condensed Consolidated Financial Statements and the notes thereto. See - Cautionary Statement Regarding Forward-Looking Statements.

#### OVERVIEW

We have experienced significant growth in recent years through both strategic acquisitions and growth in our existing businesses. We have historically met our cash needs for operations through our cash flows from operating activities. Cash requirements for acquisitions and capital expenditures have been provided largely through our financing activities.

Long-distance services. Our provision of interstate and intrastate long-distance services to residential, commercial and governmental customers and to other common carriers (principally MCI WorldCom, Inc. ("MCI WorldCom") and Sprint Corporation ("Sprint")), and provision of private line and leased dedicated capacity services accounted for 96.4% of our total long-distance services revenues during the first quarter of 2000. Factors that have the greatest impact on year-to-year changes in long-distance services revenues include the rate per minute charged to customers and usage volumes, usually expressed as minutes of use.

Revenues from private line and other data services sales increased 39.1% to \$6.4 million during the first quarter of 2000 as compared to the first quarter of 1999 due primarily to increased system capacity and increasing demand for data services by Internet service providers ("ISP"), commercial and governmental customers, and others. Demand for data services to and from the lower 48 states previously exceeded the available supply of capacity, however such demand is beginning to be filled with uncompressed fiber optic capacity on the Alaska United fiber optic cable system.

Our long-distance cost of sales and services has consisted principally of direct costs of providing services, including local access charges paid to LECs for originating and terminating long-distance calls in Alaska, and fees paid to other long-distance carriers to carry calls terminating in areas not served by our network. Calls terminating in the lower 49 states are carried over MCI WorldCom's network and calls terminating in international locations are carried principally over Sprint's network. During the first quarter of 2000, local access charges accounted for 54.0% of long-distance cost of sales and services, fees paid to other long-distance carriers represented 28.8%, satellite

transponder lease and undersea fiber maintenance costs represented 11.8%, and other costs represented 5.4% of long-distance cost of sales and services.

Our long-distance selling, general, and administrative expenses have consisted of operating and engineering, customer service, sales and communications, management information systems, general and administrative, and legal and regulatory expenses. Most of these expenses consist of salaries, wages and benefits of personnel and certain other indirect costs (such as rent, travel, utilities, insurance and property taxes). A significant portion of long-distance selling, general, and administrative expenses, 39.0% during the first quarter of 2000, represents operating and engineering costs.

Long-distance services face significant competition from AT&T Alascom, Inc., long-distance resellers, and from local telephone companies that have entered the long-distance market. The total number of active long-distance residential, commercial and small business customers increased 7.5% at March 31, 2000 as compared to March 31, 1999, and increased 1.3% as compared to December 31, 1999. We believe our approach to developing, pricing, and providing long-distance services and bundling different business segment services will continue to allow us to be competitive in providing those services.

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Revenues derived from other common carriers increased 11.4% in the first quarter of 2000 as compared to the first quarter of 1999. The increase is due primarily to a 54.8% increase in minutes carried for other common carriers offset by a change in the mix of wholesale minutes carried for such customers, which reduced the average rate charged 27.8%. We secured contract amendments during the second quarter of 1999 with MCI WorldCom and Sprint. The amendments provided, among other things, for a three-year contract term extension for Sprint. The MCI WorldCom contract expires in 2001. Other common carrier traffic routed to us for termination in Alaska is largely dependent on traffic routed to MCI WorldCom and Sprint by their customers. Pricing pressures, new program offerings and market consolidation continue to evolve in the markets served by MCI WorldCom and Sprint. If, as a result, their traffic is reduced, or if their competitors' costs to terminate or originate traffic in Alaska are reduced, our traffic will also likely be reduced, and our pricing may be reduced to respond to competitive pressures. We are unable to predict the effect on us of such changes, however given the materiality of other common carrier revenues to us; a significant reduction in traffic or pricing could have a material adverse effect on our financial position, results of operations and liquidity. In October 1999 MCI WorldCom and Sprint announced their intention to merge, subject to certain approvals. Shareholders of both companies approved the merger in April 2000. Both companies anticipate the merger will be approved by the Department of Justice in the second quarter of 2000, followed by approval by the Federal Communications Commission, various state government bodies and foreign antitrust authorities in the third quarter of 2000. Both companies anticipate the merger will close soon after all approvals are received. We are unable to predict the outcome or the merger's impact on our operations, liquidity or financial condition.

Services included in the Other segment as described in note 4 to the accompanying interim condensed consolidated financial statements are included in the long-distance services segment for purposes of this Management's Discussion and Analysis.

Cable services. During the first quarter of 2000, cable television revenues represented 23.3% of consolidated revenues. The cable systems serve 26 communities and areas in Alaska, including the state's three largest population centers, Anchorage, Fairbanks and Juneau.

We generate cable services revenues from three primary sources: (1) programming services, including monthly basic or premium subscriptions and pay-per-view movies or other one-time events, such as sporting events; (2) equipment rentals or installation; and (3) advertising sales. During the first quarter of 2000 programming services generated 86.4% of total cable services revenues, equipment rental and installation fees accounted for 7.4% of such revenues, advertising sales accounted for 2.6% of such revenues, cable modem services accounted for 2.3% of such revenues and other services accounted for the remaining 1.3% of total cable services revenues. The primary factors that contribute to year-to-year changes in cable services revenues are average monthly subscription and pay-per-view rates, the mix among basic, premium and pay-per-view services, the average number of subscribers during a given reporting period, and revenues generated from new product offerings.

The cable systems' cost of sales and selling, general and administrative expenses have consisted principally of programming and copyright expenses, labor, maintenance and repairs, marketing and advertising and rental expense. During the first quarter of 2000 programming and copyright expenses represented 45.6% of total cable cost of sales and selling, general and administrative expenses, and general and administrative costs represented 47.8% of such total. Marketing and advertising costs represented approximately 6.6% of such total expenses.

Cable services face competition from alternative methods of receiving and

distributing television signals and from other sources of news, information and entertainment. We believe our cable television services will continue to be competitive by providing, at reasonable prices, a greater variety of programming and other communication services than are available off-air or through other alternative delivery sources and upon superior technical performance and customer service.

Local access services. We generate local access services revenues from three primary sources: (1) business and residential basic dial tone services; (2) business private line and special access services; and (3) business and residential features and other charges, including voice mail, caller ID, distinctive ring, inside wiring and subscriber line charges. Effective March 1999 we transitioned to the "bill and keep" cost settlement method for termination of traffic on our facilities and on other's facilities. Local exchange services revenues totaled

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\$4.5 million representing 6.6% of consolidated revenues in the first quarter of 2000. The primary factors that contribute to year-to-year changes in local access services revenues are the average number of business and residential subscribers to our services during a given reporting period and the average monthly rates charged for non-traffic sensitive services.

Operating and engineering expenses represented approximately 3.6% of total local access services cost of sales and selling, general and administrative expenses during the first quarter of 2000. Marketing and advertising costs represented approximately 6.5% of such total expenses, customer service and general and administrative costs represented approximately 47.4% of such total expenses, and local access cost of sales represented approximately 42.5% of such total expenses.

Our local access services segment faces significant competition in Anchorage from Alaska Communications Systems, Inc. ("ACS") and AT&T Alascom, Inc. We believe our approach to developing, pricing, and providing local access services will allow us to be competitive in providing those services.

Internet services. We began offering Internet services in several markets in Alaska during 1998. We generate Internet services revenues from two primary sources: (1) access product services, including commercial DIAS, ISP DIAS, and retail dial-up service revenues, and (2) network management services. Internet services segment revenues totaled \$1.7 million representing 2.5% of total revenues in the first quarter of 2000. The primary factors that contribute to year-to-year changes in Internet services revenues are the average number of subscribers to our services during a given reporting period, the average monthly subscription rates, and the number and type of additional premium features selected.

Operating and general and administrative expenses represented approximately 50.0% of total Internet services cost of sales and selling, general and administrative expenses during the first quarter of 2000. Internet cost of sales represented approximately 37.7% of such total expenses and marketing and advertising represented approximately 12.3% of such total expenses.

Marketing campaigns continue to be deployed featuring bundled residential and commercial Internet products. Additional bandwidth was made available to our Internet segment resulting from completion of the Alaska United undersea fiber optic cable project. The new Internet offerings are coupled with our long-distance and local access services offerings and provide free basic Internet services or discounted premium Internet services if certain long-distance or local access services plans are selected. Value-added premium Internet features are available for additional charges.

We compete with a number of Internet service providers in our markets. We believe our approach to developing, pricing, and providing Internet services will allow us to be competitive in providing those services.

Other services, other expenses and net loss. Telecommunications services revenues reported in the Other segment as described in note 4 to the accompanying interim condensed consolidated financial statements include corporate network management contracts, telecommunications equipment sales and service, management services for Kanas Telecom, Inc., a company that owns and operates a fiber optic cable system constructed along the trans-Alaska oil pipeline corridor extending from Prudhoe Bay to Valdez, Alaska, and other miscellaneous revenues (including revenues from cellular resale services, from prepaid and debit calling cards sales, and installation and leasing of customer's very small aperture terminal ("VSAT") equipment).

Other services segment revenues during the first quarter of 2000 include network solutions and outsourcing revenues totaling \$1.6 million, telecommunications equipment sales totaling \$328,000 and cellular resale and other revenues totaling \$539,000.

During the second quarter of 1999 we completed a \$19.5 million sale of long-haul capacity in the Alaska United undersea fiber optic cable system ("fiber capacity sale") to ACS in a cash transaction. The sale includes both capacity within

Alaska, and between Alaska and the lower 49 states. We announced in July 1999 that an agreement pertaining to a second \$19.5 million sale of fiber capacity to ACS had been executed. The agreement requires ACS to acquire additional capacity during the 18-month period following the effective date of the contract.

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We began developing plans for deploying PCS services in 1995 and subsequently conducted a technical trial of our candidate technology. We have invested approximately \$2.2 million in our PCS license at March 31, 2000. PCS licensees are required to offer service to at least one-third of their market population within five years or risk losing their licenses. Service must be extended to two-thirds of the population within 10 years. We are in the build phase of our wireless implementation plan that will allow retention of the PCS license pursuant to its terms. We expect to incur approximately \$1.0 million in 2000 to deploy fixed wireless service in the Anchorage area.

Depreciation, amortization and interest expense on a consolidated basis increased \$5.7 million in the first quarter of 2000 as compared to the first quarter of 1999 resulting primarily from additional depreciation on 1999 and 2000 capital expenditures, additional average outstanding long-term debt, a \$2.0 million charge to interest expense to write-off previously capitalized interest expense, a reduction in the amount of capitalized construction period interest following placement of the Alaska United undersea fiber optic cable system into service in early February 1999, and a charge of \$1.7 million in 2000 resulting from a change in the estimated remaining lives of assets that will be replaced in the future.

#### RESULTS OF OPERATIONS

The following table sets forth selected Statement of Operations data as a percentage of total revenues for the periods indicated and the percentage changes in such data as compared to the corresponding prior year period: <TABLE>

(Underlying data rounded to the nearest thousands) <CAPTION>

		Three Months Ended March 31,		Percentage Change 2000 vs.	
	(Unaudited)	2000	1999	1999	
	<s></s>	 <c></c>		 <c></c>	
	Statement of Operations Data:	<0>	<0>	<0>	
	Revenues				
	Long-distance services	63.9%	62.7%	13.4%	
	Cable services	23.3%	24.6%	5.8%	
	Local access services	6.6%	6.0%	21.7%	
	Internet services	2.5%	1.7%	64.4%	
	Other services	3.7%	5.0%	(15.0%)	
	Total revenues	100.0%	100.0%	11.3%	
	Cost of sales and services	43.4%	45.4%	6.4%	
	Selling, general and administrative				
	expenses	36.1%	38.4%	4.7%	
	Depreciation and amortization	19.2%	16.8%	27.1%	
	Operating income (loss) Net loss before income taxes	1.3%	(0.6%)	338.3%	
	and cumulative effect of a change in accounting principle	(13.1%)	(11.9%)	(22.3%)	
	Net loss before cumulative effect of a change in	(10.10)	(22.30)	(22:00)	
	accounting principle	(8.1%)	(7.4%)	(21.6%)	
	Net loss	(8.1%)	(7.9%)	(13.0%)	

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		Three Months Ended March 31,		Percentage Change 2000 vs.				
	(Unaudited)	2000	1999	2000 VS. 1999				
	(onaudiced)	2000						
	<\$>							
	Other Operating Data (1):							
	Cable operating income (2)	11.9%	17.3%	(26.9%)				
	Local operating loss (3)	(64.4%)	(57.4%)	(36.6%)				
	Internet operating loss (4)	(89.6%)	(87.5%)	(68.3%)				
- -----

- (1) Includes customer service, marketing and advertising costs.
- (2) Computed as a percentage of total cable services revenues.
  (3) Computed as a percentage of total local access services revenues.
  - Computed as a percentage of total local access services revenues. Computed as a percentage of total Internet services revenues.
- (4) Computed as a percentage of total Internet ser </FN>

THREE MONTHS ENDED MARCH 31, 2000 ("2000") COMPARED TO THREE MONTHS ENDED MARCH 31, 1999 ("1999")

Revenues. Total revenues increased 11.3% from \$61.3 million in 1999 to \$68.3 million in 2000. Long-distance revenues from commercial, residential, governmental, and other common carrier customers increased 13.4% from \$38.5 million in 1999 to \$43.6 million in 2000. The long-distance revenue increase in 2000 was largely due to the following:

- An increase of 7.5% in the number of active residential, small business and commercial customers billed from 85,600 at March 31, 1999 to 92,000 at March 31, 2000
- An increase of 33.2% in total minutes of use to 255.2 million minutes
- An increase of 39.1% in private line and private network transmission services revenues from \$4.6 million in 1999 to \$6.4 million in 2000 due to an increased number of customers
- An increase in revenues from the lease of three DS3 circuits on Alaska United facilities within Alaska, and between Alaska and the lower 48 states from \$575,000 in 1999 to \$1.6 million in 2000
- An increase of 11.4% in revenues from other common carriers (principally MCI WorldCom and Sprint), from \$14.9 million in 1999 to \$16.6 million in 2000

Long-distance revenue increases were offset by a 24.8% reduction in our average rate per minute on long-distance traffic from \$0.161 per minute in 1999 to \$0.121 per minute in 2000. The decrease in rates resulted primarily from a new category of wholesale minutes carried on our network at a reduced rate per minute. Decreased rates are also attributed to our promotion of and customers' enrollment in calling plans offering discounted rates and length of service rebates, such plans being prompted in part by our primary long-distance competitor, AT&T Alascom, reducing its rates, and the entry of LECs into long-distance markets served by us.

Cable revenues increased 5.8% from \$15.1 million in 1999 to \$15.9 million in 2000. Programming services revenues increased 6.6% to \$13.8 million in 2000 resulting from an increase of approximately 5,000 basic subscribers served by the Company and increased pay-per-view and premium service revenues. New facility construction efforts in the summer of 1999 resulted in approximately 3,500 additional homes passed which contributed to additional subscribers and revenues in 2000. Other factors include the launch of digital cable services in late 1998 with an associated marketing and sales effort starting in July 1999, and the introduction of a customer offering requiring a year commitment in exchange for a discounted price that reduced customer churn. The revenue per average basic subscriber per month decreased \$0.63 from 1999 to 2000 due to the introduction of a customer offering requiring a year commitment in exchange for a discounted price. Cable modem revenue increased \$316,000 to \$364,000 in 2000 due to the introduction of cable modem services in the first quarter of 1999.

Local access services revenues increased 21.7% in 2000 from \$3.7 million in 1999 to \$4.5 million. At March 31, 2000 approximately 50,000 lines were in service and approximately 1,700 additional lines were awaiting connection as compared to approximately 32,000 lines in service and approximately 1,800 additional lines awaiting connection at March 31, 1999.

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Internet services revenues increased from \$1.0 million in 1999 to \$1.7 million in 2000 primarily due to growth in the number of customers served. The Company had approximately 50,900 active residential, commercial and small business retail dial-up subscribers to its Internet service at March 31, 2000 as compared to approximately 21,500 at March 31, 1999.

Cost of sales and services. Cost of sales and services totaled \$27.9 million in 1999 and \$29.7 million in 2000. As a percentage of total revenues, cost of sales and services decreased from 45.4% in 1999 to 43.4% in 2000. The decrease in cost of sales and services as a percentage of revenues is primarily attributed to changes in our product mix due to the growth of the local access services and Internet services product lines. The overall margin improvement was partially offset by increased cable services cost of sales as a percentage of cable services revenues.

Long-distance cost of sales and services increased from \$19.7 million in 1999 to \$19.9 million in 2000. Long-distance cost of sales as a percentage of long-distance revenues decreased from 52.2% in 1999 to 45.7% in 2000 primarily due to reductions in access costs due to our distribution and termination of our traffic on our own local services network instead of paying other carriers to distribute and terminate our traffic. Offsetting the 2000 decrease as compared to 1999 is a decrease in the average rate per minute billed to customers without a comparable decrease in access charges paid by us. We expect increased cost savings as traffic carried on our own facilities continues to grow. Additional capacity between Alaska and the lower 48 states now available on the Alaska United fiber optic cable system has allowed us to carry significant additional amounts of data services traffic on our own facilities rather than paying other carriers for leased capacity.

Long-distance services cost of sales as a percentage of long-distance services revenues is expected to decrease in 2000 as we transfer traffic carried by satellite transponders from leased to owned capacity.

Cable cost of sales and services as a percentage of revenues, which is less as a percentage of revenues than are long-distance, local access and Internet services cost of sales and services, increased from 24.7% in 1999 to 26.9% in 2000. Cable services rate increases did not keep pace with increases in programming and copyright costs in 2000. Programming costs increased on most of our cable services offerings, and we incurred additional costs on new programming introduced in 1999 and 2000.

Local access services cost of sales and services totaled 53.5% and 52.5% as a percentage of 2000 and 1999 local access services revenues, respectively.

Internet services cost of sales and services totaled 62.6% and 39.8% as a percentage of 2000 and 1999 Internet services revenues, respectively. The increase in Internet services costs of sales and services from 1999 to 2000 is due to the effect of the Internet offering which provides free basic Internet services or discounted premium Internet services if certain long-distance or local access services plans are selected. This Internet offering results in increased costs of sales and services for the Internet services segment with the associated revenue recognized by either the long-distance services or local access services segments.

Selling, general and administrative expenses. Selling, general and administrative expenses increased 4.7% from \$23.5 million in 1999 to \$24.7 million in 2000. The 2000 increase resulted from:

- Internet services operating, engineering, sales, customer service and administrative cost increases, from \$1.3 million in 1999 as compared to \$1.8 million in 2000. Increased costs were necessary to provide the operations, engineering, customer service and support infrastructure necessary to accommodate expected growth in our Internet services customer base.
- A reduction in long-distance services capitalized labor due to completion of the fiber optic cable system construction effort.

Selling, general and administrative expenses, as a percentage of total revenues, decreased from 38.4% in 1999 to 36.1% in 2000 primarily as a result of revenues from new product lines growing faster than support costs.

Depreciation and amortization. Depreciation and amortization expense increased 27.1% from \$10.3 million in 1999 to \$13.1 million in 2000. The increase is attributable to our \$36.6 million investment in equipment and facilities placed into service during 1999 for which a full year of depreciation will be recorded during the year ended December 31, 2000, the Alaska United undersea fiber optic cable system placed into

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service in the first quarter of 1999 for which two months of depreciation was recorded during the first quarter of 1999 and three months of depreciation was recorded in 2000, the \$9.9 million investment in equipment and facilities (net of the satellite transponder asset discussed in note 5 to the interim condensed consolidated financial statements) during 2000 for which a partial year of depreciation will be recorded during 2000, and a charge of \$1.7 million in 2000 resulting from a change in the estimated remaining lives of assets that will be replaced in the future.

Interest expense, net. Interest expense, net of interest income, increased 40.0% from \$7.0 million in 1999 to \$9.8 million in 2000. This increase resulted primarily from a charge of \$2.0 million to interest expense in 2000 to write-off previously capitalized interest expense, increases in our average outstanding indebtedness resulting primarily from construction of new long-distance and Internet facilities, expansion and upgrades of cable television facilities, investment in local access services equipment and facilities, and slightly higher interest rates on outstanding indebtedness. During 1999 interest expense was offset in part by one month of capitalized construction period interest attributed to the Alaska United undersea fiber optic cable system.

Income tax benefit. Income tax benefit increased from \$2.8 million in 1999 to \$3.5 million in 2000 due to an increased net loss before income taxes and cumulative effect of a change in accounting principle in 2000 as compared to 1999. Our effective income tax rate increased from 38.3% in 1999 to 38.7% in 2000 due to the proportional amount of items that are nondeductible for income tax purposes.

At March 31, 2000, we have (1) tax net operating loss carryforwards of approximately \$108.7 million that will begin expiring in 2008 if not utilized, and (2) alternative minimum tax credit carryforwards of approximately \$2.5 million available to offset regular income taxes payable in future years. Our utilization of remaining net operating loss carryforwards is subject to certain limitations pursuant to Internal Revenue Code section 382.

Tax benefits associated with recorded deferred tax assets are considered to be more likely than not realizable through taxable income earned in carryback years, future reversals of existing taxable temporary differences, and future taxable income exclusive of reversing temporary differences and carryforwards. The amount of deferred tax asset considered realizable, however, could be reduced in the near term if estimates of future taxable income during the carryforward period are reduced. We estimate that our effective income tax rate for financial statement purposes will be approximately 38% in 2000.

## 24 FLUCTUATIONS IN QUARTERLY RESULTS OF OPERATIONS

<TABLE>

The following chart provides selected unaudited statement of operations data from the Company's quarterly results of operations during 2000 and 1999: <CAPTION>

APTION>	_	(Amounts in thousands, except per share amounts)				unts)
	_	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year
<s> 2000</s>	<c></c>		<c></c>	<c></c>	<c></c>	<c></c>
Revenues: Long-distance services Cable services Local access services Internet services Other services	\$ \$ \$ \$ \$ \$	43,620 15,930 4,520 1,713 2,494				43,620 15,930 4,520 1,713 2,494
Total revenues Operating income Net loss before income taxes Net loss Basic loss per common share Diluted loss per common share	\$ \$ \$ \$ \$ \$ \$ \$ \$	68,277 877 (8,962) (5,498) (0.12) (0.12)				68,277 877 (8,962 (5,498 (0.12
1999						
Revenues: Long-distance services Cable services Local access services Internet services Other services	\$ \$ \$ \$ \$ \$	38,469 15,062 3,714 1,042 3,051	40,697 14,909 3,764 1,109 23,180	43,276 15,218 3,845 1,151 3,850	41,601 15,957 4,220 1,497 3,567	164,043 61,146 15,543 4,799 33,648
Total revenues Operating income (loss) Net income (loss) before income taxes and	\$ \$	61,338 (368)	83,659 12,655	67,340 1,908	66,842 1,555	279,17 15,75
cumulative effect of a change in accounting principle  Net income (loss) before cumulative effect	\$	(7,328)	4,495	(5,702)	(6,331)	(14,86
of a change in accounting principle Net income (loss) Basic income (loss) per common share: Net income (loss) before cumulative	\$ \$	(4,521) (4,865)	2,491 2,491	(3,537) (3,537)	(3,616) (3,616)	(9,183 (9,52
effect of a change in accounting principle (1)	\$	(0.09)	0.04	(0.08)	(0.08)	(0.2
Cumulative effect of a change in accounting principle	\$ -	(0.01)				(0.0
Net income (loss) (1)	\$	(0.10)	0.04	(0.08)	(0.08)	(0.2
Diluted income (loss) per common share:  Net income (loss) before cumulative  effect of a change in accounting	=			========		======
principle (1) Cumulative effect of a change in	\$	(0.09)	0.04	(0.08)	(0.08)	(0.2
accounting principle	\$ -	(0.01)				(0.0
Net income (loss) (1)	\$	(0.10)	0.04	(0.08)	(0.08)	(0.2

<sup>1</sup> Due to rounding, the sum of quarterly loss per common share amounts may not agree to year-to-date loss per common share amounts.

<FN>

Revenues. Total revenues for the quarter ended March 31, 2000 ("first quarter") were \$68.3 million, representing a 2.2% increase from \$66.8 million for the quarter ended December 31, 1999 ("fourth quarter"). The first quarter increase resulted from an 8.1% increase in revenues from other common carriers to \$16.6 million, and a 9.7% increase in private line revenues to \$6.4 million. Long distance minutes increased 33.2% to 255.2 million minutes, due to a 7.2% increase in other common carrier ("OCC") minutes (principally MCI WorldCom and Sprint) and a 2.1% increase in non-OCC minutes of traffic carried. Partially offsetting revenue increases attributed to minutes growth was a 1.6% reduction in the long-distance average rate per minute to \$.121 in first quarter.

Long-distance revenues have historically been highest in the summer months as a result of temporary population increases attributable to tourism and increased seasonal economic activity such as construction, commercial fishing, and oil and gas activities. Cable television revenues, on the other hand, are higher in the winter months because consumers spend more time at home and tend to watch more television during these months. Local service operations are not expected to exhibit significant seasonality. Internet access services are expected to reflect seasonality trends similar to the cable television segment. Our ability to implement construction projects is also hampered during the winter months because of cold temperatures, snow and short daylight hours.

Cost of sales and services. Cost of sales and services decreased 1.0% from \$30.0 million in the fourth quarter to \$29.7 million in the first quarter. As a percentage of revenues, first and fourth quarter cost of sales and services totaled 43.4% and 44.9%, respectively. The decrease in the cost of sales and services as a percentage of revenues is primarily due to the transfer of our traffic from a satellite leased under an operating lease to a satellite owned by us and financed via a capital lease and avoidance of access charges resulting from distribution and termination of our traffic on our own network instead of paying other carriers to distribute and terminate our traffic.

Selling, general and administrative expenses. Selling, general and administrative expenses decreased \$400,000 in the first quarter as compared to the fourth quarter. As a percentage of revenues, first quarter selling, general and administrative expenses were 36.1% as compared to 37.5% for the fourth quarter. The first quarter decrease as a percentage of sales is primarily a result of a \$700,000 increase in expenses associated with a Company-wide success sharing program in the fourth quarter. Success sharing is a bonus paid to all employees when our earnings before interest, depreciation, amortization and taxes reach new highs.

Net loss. We reported a net loss of \$5.5 million for the first quarter as compared to a net loss of \$3.6 million for the fourth quarter. The increase in the net loss is primarily due to a charge of \$2.0 million to interest expense in 2000 to write-off previously capitalized interest expense and a charge of \$1.7 million in 2000 resulting from a change in the estimated remaining lives of assets that will be replaced in the future.

#### LIQUIDITY AND CAPITAL RESOURCES

Cash flows from operating activities totaled \$8.7 million in the first quarter of 2000 ("2000") as compared to \$187,000 in the first quarter of 1999 ("1999"), net of changes in the components of working capital. Our expenditures for property and equipment, including construction in progress, totaled \$9.7 million and \$9.9 million in 2000 and 1999, respectively. Our uses of cash during 2000 also included purchases of \$1.6 million of property held for sale.

Net receivables decreased \$5.9 million from December 31, 1999 to March 31, 2000 due to a \$5.0 million decrease in trade receivables primarily from an OCC.

Working capital totaled \$18.1 million at March 31, 2000, a \$4.6 million decrease from working capital of \$22.7 million as of December 31, 1999. The decrease in working capital is primarily attributed to the investment of current assets in long-term capital assets.

The Holdings \$200,000,000 (\$150,000,000 as amended) and \$50,000,000 credit facilities mature June 30, 2005. The Holdings Loan facilities were amended in April 1999 (see below) and bear interest, as amended, at either Libor plus 1.00% to 2.50%, depending on the leverage ratio of Holdings and certain of its subsidiaries, or at the greater of the prime rate or the federal funds effective rate (as defined) plus 0.05%, in each case plus

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an additional 0.00% to 1.375%, depending on the leverage ratio of Holdings and certain of its subsidiaries. \$87.7 million were drawn on the credit facilities as of March 31, 2000 and December 31, 1999, respectively.

On April 13, 1999, we amended the Holdings credit facilities. These amendments contained, among other things, provisions for payment of a one-time amendment fee of 0.25% of the aggregate commitment, an increase in the commitment fee by 0.125% per annum on the unused portion of the commitment, and an increase in the

interest rate of 0.25%. The amended facilities reduce the aggregate commitment by \$50 million to \$200 million, and limit capital expenditures to \$35 million in 1999 and \$35 million in 2000 with no limits thereafter (excluding amounts paid for the Alaska United fiber optic cable system and purchase of the satellite transponder asset). Pursuant to the Financial Accounting Standards Board Emerging Issues Task Force Issue 98-14, "Debtor's Accounting for Changes in Line-of-Credit or Revolving Debt Arrangements," we recorded as additional interest expense \$470,000 of deferred financing costs in the second quarter of 1999 resulting from the reduced borrowing capacity. In connection with the April 1999 amendment, we agreed to pay all fees and expenses of our lenders, including an amendment fee of 0.25% of the aggregate commitment, totaling \$530,000.

Holding's credit facilities and GCI, Inc.'s senior notes contain restrictions on our operations and activities, including requirements that we comply with certain financial covenants and financial ratios. Under the amended Holding's credit facility, Holdings may not permit the ratio of senior debt to annualized operating cash flow (as defined) of Holdings and certain of its subsidiaries to exceed 2.75 to 1.0 through September 30, 2000 and 2.50 to 1.0 from October 1, 2000 to December 31, 2000, total debt to annualized operating cash flow to exceed 6.25 to 1.00 through March 31, 2000, and annualized operating cash flow to interest expense to be less than 1.75 to 1.0 through March 31, 2000 and 2.0 to 1.0 from April 1, 2000 and thereafter. Each of the foregoing ratios decreases in specified increments during the life of the credit facility. The credit facility requires Holdings to maintain a ratio of annualized operating cash flow to debt service of Holdings and certain of its subsidiaries of at least 1.25 to 1.0, and annualized operating cash flow to fixed charges of at least 1.0 to 1.0 effective January 1, 2001 (which adjusts to 1.05 to 1.0 in April, 2003 and thereafter). The senior notes impose a requirement that the leverage ratio of GCI, Inc. and certain of its subsidiaries not exceed 6.0 to 1.0 on an incurrence basis, subject to the ability of GCI, Inc. and certain of its subsidiaries to incur specified permitted indebtedness without regard to such ratios.

On January 27, 1998 Alaska United closed a \$75 million project finance facility ("Fiber Facility") to construct a fiber optic cable system connecting Anchorage, Fairbanks, Valdez, Whittier, Juneau and Seattle. At March 31, 2000 \$71.7 million was borrowed under the facility. The Fiber Facility is a 10-year term loan that is interest only for the first 5 years. The facility can be extended an additional two years at any time between the second and fifth anniversary of closing the facility if we can demonstrate projected revenues from certain capacity commitments will be sufficient to pay all operating costs, interest, and principal installments based on the extended maturity. The Fiber Facility bears interest at either Libor plus 3.0%, or at the lender's prime rate plus 1.75%. The interest rate will decline to Libor plus 2.5%-2.75%, or, at our option, the lender's prime rate plus 1.25%-1.5% after the project completion date and when the loan balance is \$60 million or less.

The Fiber Facility contains, among others, covenants requiring certain intercompany loans and advances in order to maintain specific levels of cash flow necessary to pay operating costs, interest and principal installments. All of Alaska United's assets, as well as a pledge of the partnership interests' owning Alaska United, collateralize the Fiber Facility. Construction of the fiber facility was completed and the facility was placed into service on February 4, 1999. The project was completed on budget.

We will use approximately one-half of the Alaska United system capacity in addition to our existing owned and leased facilities to carry our own traffic. One of our large commercial customers signed agreements in the first quarter of 1999 for the immediate lease of three DS3 circuits on Alaska United facilities within Alaska, and between Alaska and the lower 48 states. The lease agreements provide for three-year terms, with renewal options for additional terms. In the second quarter of 1999 we completed a sale of capacity in the Alaska United system to ACS in a \$19.5 million cash transaction. The sale includes both capacity within Alaska, and between Alaska and the lower 48 states. An agreement was executed in July 1999 for a second \$19.5 million sale of fiber capacity to ACS. The agreement requires ACS to acquire additional capacity during the 18-month period following the effective date of the contract. We continue to pursue opportunities for sale or lease of additional capacity on our system.

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We entered into a purchase and lease-purchase option agreement in August 1995 for the acquisition of satellite transponders to meet our long-term satellite capacity requirements. The satellite was successfully launched in January 2000 and delivered to us on March 5, 2000. In March 2000 we agreed to finance the satellite transponders pursuant to a long-term capital lease arrangement with a leasing company. At March 31, 2000 \$48.2 million was financed under this capital lease. The base term of the lease is one year from the closing date with the option for eight one-year lease term renewals. The capital lease includes certain covenants requiring maintenance of specific levels of operating cash flow to indebtedness and limitations on additional indebtedness.

Our expenditures for property and equipment, including construction in progress, totaled \$57.9 million and \$9.9 million during 2000 and 1999, respectively. Planned capital expenditures over the next five years include those necessary for continued expansion of our long-distance, local exchange and Internet

facilities, the development and construction of a PCS network and continued upgrades to our cable television plant. Sources of funds for these planned capital expenditures are expected to include internally generated cash flows and borrowings under our credit facilities.

Our ability to invest in discretionary capital and other projects will depend upon our future cash flows and access to borrowings under our credit facilities. Management anticipates that cash flow generated by us and our borrowings under our credit facilities will be sufficient to fund capital expenditures and our working capital requirements. Should cash flows be insufficient to support additional borrowings, such investment in capital expenditures will likely be reduced.

We issued 20,000 shares of convertible redeemable accreting preferred stock ("Preferred Stock") on April 30, 1999. Proceeds totaling \$20 million (before payment of expenses) were used for general corporate purposes, to repay outstanding indebtedness, and to provide additional liquidity. Prior to the four-year anniversary following closing, dividends are payable semi-annually at the rate of 8.5%, plus accrued but unpaid dividends, at the Company's option, in cash or in additional fully-paid shares of Preferred Stock. Dividends earned after the four-year anniversary of closing are payable semi-annually in cash only. Dividends totaling \$441,000 were accrued for the three-month period ended March 31, 2000. Mandatory redemption is required 12 years from the date of closing.

The long-distance, local access, cable, Internet and wireless services industries are experiencing increasing competition and rapid technological changes. Our future results of operations will be affected by our ability to react to changes in the competitive environment and by our ability to fund and implement new technologies. We are unable to determine how competition, technological changes and our net operating losses will affect our ability to obtain financing.

We believe that we will be able to meet our current and long-term liquidity and capital requirements, including fixed charges and Preferred Stock dividends, through our cash flows from operating activities, existing cash, cash equivalents, short-term investments, credit facilities, and other external financing and equity sources.

#### NEW ACCOUNTING PRONOUNCEMENTS

SFAS No. 133. In June 1998, the Financial Accounting Standards Board issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities". Among other provisions, it requires that entities recognize all derivatives as either assets or liabilities in the statement of financial position and measure those instruments at fair value. Gains and losses resulting from changes in the fair values of those derivatives would be accounted for depending on the use of the derivative and whether it qualifies for hedge accounting. The effective date of this standard was delayed via the issuance of SFAS No. 137. The effective date for SFAS No. 133 is now for fiscal years beginning after June 15, 2000, though earlier adoption is encouraged and retroactive application is prohibited. This means that we must adopt the standard no later than January 1, 2001. We do not expect the adoption of this standard to have a material impact on our results of operations, financial position or cash flows.

FASB Interpretation No. 44. In March 2000, the Financial Accounting Standards Board issued FASB Interpretation No. 44, "Accounting for Certain Transactions Involving Stock Compensation". This interpretation clarifies the application of APB Opinion No. 25, "Accounting for Stock Issued to Employees",

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for certain issues including the definition of employee for purposes of applying APB Opinion No. 25, the criteria for determining whether a plan qualifies as a noncompensatory plan, the accounting consequence of various modifications to the terms of a previously fixed stock option or award and the accounting for an exchange of stock compensation awards in a business combination. This interpretation is effective July 1, 2000, but certain conclusions in the interpretation cover specific events that occur after either December 15, 1998, or January 12, 2000. To the extent that this interpretation covers events occurring during the period after December 15, 1998, or January 12, 2000, but before the effective date of July 1, 2000, the effects of applying it are recognized on a prospective basis from July 1, 2000. We do not expect the adoption of this standard to have a material impact on our results of operations, financial position or cash flows.

### YEAR 2000 COSTS

We initiated a company-wide program in 1998 to ensure that our date-sensitive information, telephony, cable, Internet and business systems, and certain other equipment would properly recognize the Year 2000 as a result of the century change on January 1, 2000. The program focused on the hardware, software, embedded chips, third-party vendors and suppliers as well as third-party networks that were associated with the identified systems. The program was substantially completed during third quarter 1999, and our systems did not

experience any significant disruptions as a result of the century change. In total, we have expensed cumulative incremental remediation costs totaling \$2.4 million through March 31, 2000, with remaining incremental remediation costs in 2000 estimated at approximately \$110,000.

We did not defer any critical information technology projects because of our Year 2000 program efforts, which were addressed primarily through a dedicated team within our information technology group.

#### ALASKA ECONOMY

We offer voice and data telecommunication and video services to customers primarily throughout Alaska. As a result of this geographic concentration, growth of our business and of our operations depend upon economic conditions in Alaska. The economy of Alaska is dependent upon the natural resource industries, and in particular oil production, as well as investment earnings, tourism, government, and United States military spending. Any deterioration in these markets could have an adverse impact on us. Oil revenues are now the third largest source of state revenues, following investment income and federal funds. Alaska's investment earnings will supply 33% of the state's projected revenues in fiscal 2001, with federal funding comprising 27% and oil revenues 24% of the total. Much of the investment income and all of the federal funding is restricted or dedicated for specific purposes, however, leaving oil revenues as the primary funding source (75%) of general operating expenditures.

The volume of oil transported by the TransAlaska Oil Pipeline System ("TAPS") over the past 20 years has been as high as 2.0 million barrels per day in fiscal 1988. Production has begun to decline in recent years and is presently down 40% from the fiscal 1988 level, and down 25% from the fiscal 1997 level. The two largest producers of oil in Alaska (the primary users of the TAPS) continue to explore, develop and produce new oil fields and to enhance recovery from existing fields to offset the decline in production from the Prudhoe Bay field. Both companies have invested large sums of money in developing and implementing oil recovery techniques at the Prudhoe Bay field and other nearby fields. The state now forecasts a temporary reversal of the production rate decline and a slight increase in the production rate during the period from fiscal 2003 to 2005. This forecasted increase is attributed to new developments at the Alpine, Liberty and Northstar fields, as well as new production from Prudhoe Bay and other fields.

Market prices for North Slope oil declined to below \$10 per barrel in 1998, and averaged \$12.70 in fiscal 1999, well below the average price used by the state to budget its oil related revenues. The prices have since increased to a 10-year high of \$32.30 on March 7, 2000, with a year-to-date fiscal 2000 average price per barrel of \$22.84. Over the past decade, the rolling 60-month average price for North Slope crude oil has been between \$16.39 and \$17.74 per barrel 95 percent of the time.

The state's spring 2000 forecast for fiscal 2001 shows the price for North Slope crude averaging \$22.76 and then declining to \$19.42 in fiscal 2002 and \$18.53 over the following few years. Recent higher prices are largely due to the OPEC March 1999 agreement to cut production to force prices higher. The OPEC agreement called for production cuts from January 1999 levels of a little more than 2 million barrels per day.

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At its March 27, 2000 meeting, nine of the eleven OPEC members agreed to increase production quotas by a total of 1.452 million barrels per day. Iran did not agree to an official quota but has been quoted as saying it would increase production sufficient to maintain its market share. Iraq is not subject to an OPEC quota. Based on estimates of current production, the new production quotas for the nine members would represent about a 450,000 barrels per day increase. History suggests that market forces lead to lower prices when oil sells for more than \$20 per barrel. What is uncertain is when and how fast the correction will occur. The response of non-OPEC production to higher prices is uncertain. The production policy of OPEC and its ability to continue to act in concert represents a key uncertainty in the state's revenue forecast.

The state of Alaska maintains the Constitutional Budget Reserve Fund that is intended to fund budgetary shortfalls. Based on the state's oil price and production forecasts, and considering the state's other revenues, the Alaska Department of Revenue expects the state will need to draw \$305 million from the Constitutional Budget Reserve Fund in Fiscal 2000 and about \$413 million in Fiscal 2001 to balance the state's budget, down substantially from the \$500 million fiscal 2000 draw expected in their fall 1999 forecast. If the state's current projections are realized, the Constitutional Budget Reserve Fund will be depleted in 2004. If the fund is depleted, aggressive state action will be necessary to increase revenues and reduce spending in order to balance its budget. The Governor of the state of Alaska and the Alaska Legislature are pursuing cost cutting and revenue enhancing measures.

Oil companies and service providers announced cost cutting measures to offset a portion of the declining oil revenues in 1999, resulting in a reduction of oil industry jobs of over 1,400. Projects that are underway are reportedly not

affected by the cutbacks, however BP Amoco did notify state officials that it would delay its exploration of the Genesee test site east of Prudhoe.

Although oil prices have a substantial effect on Alaska's economy, analysts believe that tourism, air cargo, and service sectors are strong enough to offset a portion of the expected downturn. These industries have helped offset the prevailing pattern of oil industry downsizing that has occurred during much of the last several years. Three other factors that support Alaska's economy are the healthy national economy, lower interest rates, and low inflation. We expect construction to remain strong over the next few years. \$1.77 billion of federal money is expected to be distributed to the State of Alaska for highways and other federally supported projects in fiscal 2000.

Effective March 1997, the State of Alaska passed new legislation relaxing state oil royalties with respect to marginal oil fields that the oil companies claim would not be economic to develop otherwise. No assurance can be given that oil companies doing business in Alaska will be successful in discovering new fields or further developing existing fields which are economic to develop and produce oil with access to the pipeline or other means of transport to market, even with the reduced level of royalties.

BP Amoco announced in April 1999 its intention to purchase ARCO for \$26.8 billion. BP Amoco and ARCO together reportedly own approximately 70 percent of the Alaska North Slope oil fields and the company that operates the TAPS.

On February 2, 2000 the FTC voted to fight in federal court to block BP Amoco's purchase of ARCO citing their concern over:

- the reduction in competition in the sale of Alaska oil to West Coast independent refineries;
- the reduction in competition in Alaska lease sales, thus reducing state and federal government revenue from such sales; and
- possible manipulation of futures market prices by the resulting company.

On March 15, 2000 BP Amoco and ARCO announced that they agreed to sell ARCO's Alaskan businesses to Phillips Petroleum Co. ("Phillips") to address FTC anti-trust concerns. The sale to Phillips of all ARCO's Alaskan businesses includes a 21.9 per cent interest in the Prudhoe Bay oil field and 42.6 per cent of the gas cap, as well as a range of interests in related fields, a 55 per cent interest in the greater Kuparuk area and a 78 per cent stake in the Alpine field. The package also includes 1.1 million net exploration acres, a 22.3 per cent interest in the Trans-Alaska pipeline, and ARCO's crude oil shipping fleet that includes six tankers in service and three under construction. The booked reserves being sold total 1.9 billion barrels of oil equivalent.

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Phillips' previously existing Alaskan operations include a 70 percent interest in the Kenai liquefied natural gas plant that has exported its products to Japan for 30 years; a 100 percent interest in the North Cook Inlet field; a less than 2 percent interest in the Prudhoe Bay Unit; a 10 percent interest in the Point Thomson field; interests in several of the Prudhoe Bay satellites; a small interest in TAPS; and exploration acreage in the National Petroleum Reserve Alaska and elsewhere.

On April 26, 2000 Phillips announced the completion of its acquisition of ARCO's Alaskan businesses. The transaction has received Federal Trade Commission approval and is effective retroactive to January 1, 2000. Phillips reportedly will pay BP Amoco \$6.5 billion in cash and up to an additional \$500 million based on a formula tied to the price of crude oil. April 26th marked the first of two closings and included all of the producing assets. A second closing on certain pipeline and marine assets is pending regulatory approval and expiration of preferential rights.

Should new discoveries or developments not materialize or the price of oil return to its prior depressed levels, the long term trend of continued decline in oil production from the Prudhoe Bay field area is inevitable with a corresponding adverse impact on the economy of the state, in general, and on demand for telecommunications and cable television services, and, therefore, on us, in particular.

We have, since our entry into the telecommunication marketplace, aggressively marketed our services to seek a larger share of the available market. The customer base in Alaska is limited, however, with a population of approximately 620,000 people. 42% of the State's population are located in the Anchorage area, 14% are located in the Fairbanks area, 5% are located in the Juneau area, and the rest are spread out over the vast reaches of Alaska. No assurance can be given that the driving forces in the Alaska economy, and in particular, oil production, will continue at levels to provide an environment for expanded economic activity.

No assurance can be given that oil companies doing business in Alaska will be successful in discovering new fields or further developing existing fields which are economic to develop and produce oil with access to the pipeline or other means of transport to market, even with the reduced level of royalties. We are not able to predict the effect of changes in the price and production volumes of

North Slope oil or the acquisition of ARCO by BP Amoco and Phillips on Alaska's economy or on us.

#### SEASONALITY

Long-distance revenues have historically been highest in the summer months as a result of temporary population increases attributable to tourism and increased seasonal economic activity such as construction, commercial fishing, and oil and gas activities. Cable television revenues, on the other hand, are higher in the winter months because consumers tend to watch more television, and spend more time at home, during these months. Our local access services revenues are not expected to exhibit significant seasonality. The Company's Internet access services are expected to reflect seasonality trends similar to the cable television segment. Our ability to implement construction projects is reduced during the winter months because of cold temperatures, snow and short daylight

#### INFLATION

We do not believe that inflation has a significant effect on our operations.

PART I.

ITEM 3. QUANTITATIVE AND QUALITIATIVE DISCLOSURES ABOUT MARKET RISK

The Company is exposed to various types of market risk in the normal course of business, including the impact of interest rate changes. The Company does not hold derivatives for trading purposes.

The Company's Senior Holdings Loan carries interest rate risk. Amounts borrowed under this Agreement bear interest at either Libor plus 1.0% to 2.5%, depending on the leverage ratio of Holdings and certain of its subsidiaries, or at the greater of the prime rate or the federal funds effective rate (as defined) plus 0.05%, in each case plus an additional 0.0% to 1.375%, depending on the leverage ratio of Holdings and certain of its subsidiaries. Should the Libor rate, the lenders' base rate or the leverage ratios change, the Company's

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interest expense will increase or decrease accordingly. As of March 31, 2000, the Company had borrowed \$87.7 million subject to interest rate risk. On this amount, a 1% increase in the interest rate would cost the Company \$877,000 in additional gross interest cost on an annualized basis.

The Company's Fiber Facility carries interest rate risk. Amounts borrowed under this Agreement bear interest at either Libor plus 3.0%, or at the Company's choice, the lender's prime rate plus 1.75%. The interest rate will decline to Libor plus 2.5%-2.75%, or at the Company's choice, the lender's prime rate plus 1.25%-1.5% after the project completion date and when the loan balance is \$60,000,000 or less. Should the Libor rate, the lenders' base rate or the leverage ratios change, the Company's interest expense will increase or decrease accordingly. As of March 31, 2000, the Company had borrowed \$71.7 million subject to interest rate risk. On this amount, a 1% increase in the interest rate would cost the Company \$717,000 in additional gross interest cost on an annualized basis.

The Company's Satellite Transponder Capital Lease carries interest rate risk. Amounts borrowed under this Agreement bear interest at Libor plus 3.25%. Should the Libor rate change, the Company's interest expense will increase or decrease accordingly. As of March 31, 2000, the Company had borrowed \$48.2 million subject to interest rate risk. On this amount, a 1% increase in the interest rate would cost the Company \$482,000 in additional gross interest cost on an annualized basis.

PART II. OTHER INFORMATION TTEM 1. LEGAL PROCEEDINGS

Information regarding pending legal proceedings to which the Company is a party is included in Note 5 of Notes to Interim Condensed Consolidated Financial Statements and is incorporated herein by reference.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits:

Exhibit 27 - Financial Data Schedule \*

(b) Reports on Form 8-K filed during the quarter ended March 31, 2000 - None

<sup>\*</sup> Filed herewith.

#### 32 SIGNATURES

#### <TABLE>

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### GENERAL COMMUNICATION, INC.

<caption></caption>	m	
Signature 	Title	Date
<\$>	<c></c>	<c></c>
/s/  Ronald A. Duncan	President and Director (Principal Executive Officer)	May 12, 2000
/s/ John M. Lowber	Senior Vice President, Chief Financial Officer, Secretary and Treasurer (Principal Financial Officer)	May 12, 2000
/s/ Alfred J. Walker 		

 Vice President, Chief Accounting Officer (Principal Accounting Officer) | May 12, 2000 |<ARTICLE>

<LEGEND>

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE INTERIM CONDENSED CONSOLIDATED STATEMENT OF INCOME FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2000 AND THE INTERIM CONDENSED CONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2000 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

(.12)

</LEGEND> <CIK> 0000808461 <NAME> GENERAL COMMUNICATION, INC. <MULTIPLIER> 1,000 <C> <PERIOD-TYPE> 3-MOS <FISCAL-YEAR-END> DEC-31-2000 JAN-01-2000 <PERIOD-START> <PERIOD-END> MAR-31-2000 <CASH> 10,557 <SECURITIES> 42,874 <RECETVABLES> <ALLOWANCES> 3,156 3,295 <INVENTORY> <CURRENT-ASSETS> 68,655 <PP&E> 470,402 <DEPRECIATION> 119,961 <TOTAL-ASSETS> 678,692 <CURRENT-LIABILITIES> 50,566 <BONDS> 387,371 <PREFERRED-MANDATORY> 19,912 <PREFERRED> <COMMON> 184,350 <OTHER-SE> 3,878 <TOTAL-LIABILITY-AND-EQUITY> 678,692 <SALES> 68,277 <TOTAL-REVENUES> <CGS> <TOTAL-COSTS> 29,658 <OTHER-EXPENSES> 36,844 <LOSS-PROVISION> 898 <INTEREST-EXPENSE> 10,014 <INCOME-PRETAX> (8,962)<INCOME-TAX> (3,464) <INCOME-CONTINUING> (5,498)<DISCONTINUED> Ω <EXTRAORDINARY> <CHANGES> 0 <NET-INCOME> (5,498)<EPS-BASIC> (.12)

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<EPS-DILUTED>