

As filed with the Securities and Exchange Commission on November 16, 1998.

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended September 30, 1998

OR

TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission File No. 0-15279

GENERAL COMMUNICATION, INC.  
(Exact name of registrant as specified in its charter)

STATE OF ALASKA  
(State or other jurisdiction of  
incorporation or organization)

92-0072737  
(I.R.S. Employer  
Identification No.)

2550 Denali Street  
Suite 1000  
Anchorage, Alaska  
(Address of principal executive offices)

99503  
(Zip Code)

Registrant's telephone number, including area code: (907) 265-5600

Former name, former address and former fiscal year, if changed since last report

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No .

The number of shares outstanding of the registrant's classes of common stock, as of October 31, 1998 was:

45,648,021 shares of Class A common stock; and  
4,062,460 shares of Class B common stock.

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GENERAL COMMUNICATION, INC.

FORM 10-Q

FOR THE QUARTER ENDED SEPTEMBER 30, 1998

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PART I. FINANCIAL INFORMATION  
ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

<TABLE>

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS

<CAPTION>

ASSETS	(Unaudited) September 30, 1998	December 31, 1997
	(Amounts in thousands)	
	<C>	<C>
<S>		
Current assets:		
Cash and cash equivalents	\$ 7,499	3,048
Receivables:		
Trade	37,118	29,599
Income taxes	4,200	4,752
Other	374	649
Less allowance for doubtful receivables	41,692	35,000
Net receivables	1,000	1,070
Net receivables	40,692	33,930
Prepaid and other current assets	2,814	2,520
Deferred income taxes, net	3,716	1,675
Inventories	2,397	2,164
Notes receivable	509	897
Total current assets	57,627	44,234
Restricted cash (note 4)	---	39,406
Property and equipment in service, net	194,755	165,993
Construction in progress	110,555	18,513
Net property and equipment	305,310	184,506
Other assets:		
Cable franchise agreements, net of amortization	196,600	200,470
Other intangible assets, net of amortization	45,677	46,064
Deferred loan and Senior Notes costs, net of amortization	10,128	9,379
Transponder deposit (note 4)	9,100	9,100
Undersea fiber optic cable deposit (note 4)	---	9,094
Notes receivable	1,436	1,331
Other assets, at cost, net of amortization	4,136	1,718
Total other assets	267,077	277,156
Total assets	\$ 630,014	545,302

</TABLE>

See accompanying notes to interim condensed consolidated financial statements.

&lt;TABLE&gt;

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
(Continued)

&lt;CAPTION&gt;

	(Unaudited) September 30,	December
31,	1998	1997
-----		
LIABILITIES AND STOCKHOLDERS' EQUITY	1998	1997
-----		
	(Amounts in thousands)	
<S>	<C>	<C>
Current liabilities:		
Current maturities of long-term debt (note 3)	\$ 1,744	1,634
Current maturities of obligations under capital leases	411	198
Accounts payable	26,238	26,015
Accrued interest	4,016	7,649
Accrued payroll and payroll related obligations	5,687	4,344
Accrued liabilities	5,154	5,397
Subscriber deposits and deferred revenues	4,868	3,898
Accrued income taxes	---	111
-----		
Total current liabilities	48,118	49,246
Long-term debt, excluding current maturities (note 3)	337,332	248,450
Obligations under capital leases, including related party obligations, excluding current maturities	1,361	990
Deferred income taxes, net of deferred income tax benefit	40,905	38,904
Other liabilities	3,327	3,273
-----		
Total liabilities	431,043	340,863
-----		
Stockholders' equity:		
Common stock (no par):		
Class A. Authorized 100,000,000 shares; issued and outstanding 45,648,021 and 45,279,045 shares at September 30, 1998 and December 31, 1997, respectively	170,911	170,322
Class B. Authorized 10,000,000 shares; issued and outstanding 4,062,460 and 4,062,892 shares at September 30, 1998 and December 31, 1997, respectively; convertible on a share-per-share basis into Class A common stock	3,432	3,432
Less cost of 347,958 and 202,768 Class A common shares held in treasury at September 30, 1998 and December 31, 1997, respectively	(1,607)	(1,039)
Paid-in capital	4,694	4,425
Retained earnings	21,541	27,299
-----		
Total stockholders' equity	198,971	204,439
-----		
Commitments and contingencies (note 4)		
Total liabilities and stockholders' equity	\$ 630,014	545,302
=====		

&lt;/TABLE&gt;

See accompanying notes to interim condensed consolidated financial statements.

&lt;TABLE&gt;

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS

&lt;CAPTION&gt;

	(Unaudited) Three Months Ended September 30,		(Unaudited) Nine Months Ended September 30,	
	1998	1997	1998	1997
-----				
	(Amounts in thousands, except per share amounts)			
<S>	<C>	<C>	<C>	<C>
Revenues:				
Telecommunication services	\$ 48,282	44,662	141,133	
126,018				
Cable services	14,484	13,294	42,726	

41,005			
-----			
Total revenues	62,766	57,956	183,859
167,023			
Cost of sales and services	29,690	28,868	86,360
85,814			
Selling, general and administrative	23,004	19,535	66,881
53,850			
Depreciation and amortization	8,342	5,767	25,004
17,495			
-----			
Operating income	1,730	3,786	5,614
9,864			
Interest expense, net	4,987	4,588	14,698
12,765			
-----			
Net loss before income taxes and extraordinary item	(3,257)	(802)	(9,084)
(2,901)			
Income tax benefit	(1,181)	(307)	(3,326)
(1,049)			
-----			
Net loss before extraordinary loss on early extinguishment of debt	(2,076)	(495)	(5,758)
(1,852)			
Loss on early extinguishment of debt, net of income tax benefit of \$268	---	433	---
433			
-----			
Net loss	\$ (2,076)	(928)	(5,758)
(2,285)			
=====			
Basic loss per common share:			
Net loss before extraordinary loss	\$ (.04)	(.01)	(.12)
(.04)			
Extraordinary loss	---	(.01)	---
(.01)			
=====			
Net loss	\$ (.04)	(.02)	(.12)
(.05)			
=====			
Diluted loss per common share:			
Net loss before extraordinary loss	\$ (.04)	(.01)	(.12)
(.04)			
Extraordinary loss	---	(.01)	---
(.01)			
=====			
Net loss	\$ (.04)	(.02)	(.12)
(.05)			
=====			

</TABLE>

See accompanying notes to interim condensed consolidated financial statements.

<TABLE>

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY  
NINE MONTHS ENDED SEPTEMBER 30, 1998 AND 1997

<CAPTION>

Shares of Common                      Class A                      Class B                      Class A  
Shares

(Unaudited) Paid-in (Amounts in thousands) Capital	Retained Earnings	Stock		Common	Common	Held in
		Class A	Class B	Stock	Stock	Treasury
<S>		<C>	<C>	<C>	<C>	<C>
Balances at December 31, 1996		36,587	4,074	\$ 113,421	3,432	(1,010)
4,229	29,482					
Net loss		---	---	---	---	---
---	(2,285)					
Tax effect of excess stock compensation expense for tax purposes over amounts recognized for financial reporting purposes		---	---	---	---	---
198	---					
Class B shares converted to Class A		10	(10)	---	---	---
---	---					
Shares issued in public offering		7,000	---	46,734	---	---
---	---					
Shares issued upon conversion of convertible note		1,538	---	9,983	---	---
--	---					
Shares purchased and held in Treasury		---	---	---	---	(29)
--	---					
Shares issued under stock option plan		142	---	188	---	---
---	---					
Shares issued and issuable under officer stock option agreements		---	---	---	---	---
51	---					
-----						
Balances at September 30, 1997		45,277	4,064	\$ 170,326	3,432	(1,039)
4,478	27,197					
=====						
Balances at December 31, 1997		45,279	4,063	\$ 170,322	3,432	(1,039)
4,425	27,299					
Net loss		---	---	---	---	---
---	(5,758)					
Tax effect of excess stock compensation expense for tax purposes over amounts recognized for financial reporting purposes		---	---	---	---	---
30	---					
Class B shares converted to Class A		1	(1)	---	---	---
---	---					
Shares purchased and held in Treasury		---	---	---	---	(568)
--	---					
Shares issued under stock option plan		314	---	827	---	---
239	---					
Notes issued upon stock option exercise		---	---	(637)	---	---
---	---					
Shares sold to Employee Stock Purchase Plan		54	---	414	---	---
--	---					
Stock offering issuance costs		---	---	(15)	---	---
---	---					
-----						
Balances at September 30, 1998		45,648	4,062	\$ 170,911	3,432	(1,607)
4,694	21,541					

</TABLE>

See accompanying notes to consolidated financial statements.

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<TABLE>

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS

<CAPTION>

(Unaudited)	Nine Months Ended	
	September 30, 1998	September 30, 1997
(Amounts in thousands)	<C>	<C>
Cash flows from operating activities:		
Net loss	\$ (5,758)	(2,285)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation and amortization	25,004	17,495

Deferred income tax expense	(10)	3,956
Deferred compensation and compensatory stock options	290	44
Bad debt expense, net of write-offs	(70)	312
Other noncash income and expense items	127	---
Loss on early extinguishment of debt	---	701
Change in operating assets and liabilities (note 2)	(8,253)	(4,930)
	-----	-----
Net cash provided by operating activities	11,330	15,293
	-----	-----
Cash flows from investing activities:		
Purchases of property and equipment, including construction period interest	(130,167)	(40,699)
Restricted cash investment	39,406	(40,253)
Payment of undersea fiber optic cable deposit	---	(8,247)
Purchases of other assets	(2,991)	(935)
Notes receivable issued	(939)	(596)
Payments received on notes receivable	1,095	7
	-----	-----
Net cash used in investing activities	(93,596)	(90,723)
	-----	-----
Cash flows from financing activities:		
Long-term borrowings - Senior Notes	---	180,000
Long-term borrowings - bank debt and leases	89,219	80,700
Repayments of long-term borrowings and capital lease obligations	(494)	(229,932)
Proceeds from equity offering	---	50,750
Stock offering issuance costs	(15)	(4,016)
Payment of debt issuance costs (note 3)	(1,615)	(9,268)
Proceeds from common stock issuance	190	188
Purchase of treasury stock	(568)	(29)
	-----	-----
Net cash provided by financing activities	86,717	68,393
	-----	-----
Net (increase) decrease in cash and cash equivalents	4,451	(7,037)
Cash and cash equivalents at beginning of period	3,048	13,349
	-----	-----
Cash and cash equivalents at end of period	\$ 7,499	6,312
	=====	=====

</TABLE>

See accompanying notes to interim condensed consolidated financial statements.

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GENERAL COMMUNICATION, INC. AND SUBSIDIARIES

NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(1) General

(a) Organization

General Communication, Inc. ("GCI"), an Alaska corporation, was incorporated in 1979. GCI, Inc., an Alaska corporation, was incorporated in 1997 and is a wholly owned subsidiary of GCI. GCI Holdings, Inc. ("Holdings") is a wholly owned subsidiary of GCI, Inc. and was incorporated in 1997. GCI Communication Corp. ("GCC"), an Alaska corporation, is a wholly owned subsidiary of Holdings and was incorporated in 1990. GCI Communication Services, Inc. ("Communication Services"), an Alaska corporation, is a wholly owned subsidiary of Holdings and was incorporated in 1992. GCI Leasing Co., Inc. ("Leasing Company"), an Alaska corporation, is a wholly owned subsidiary of Communication Services and was incorporated in 1992. GCI, GCI, Inc., Holdings and GCC are engaged in the transmission of interstate and intrastate private line and switched message long distance telephone service between Anchorage, Fairbanks, Juneau, and other communities in Alaska and the remaining United States and foreign countries. GCI, GCI, Inc., Holdings and GCC also provide northbound services to certain common carriers terminating traffic in Alaska and sell and service dedicated communications systems and related equipment. Communication Services provides private network point-to-point data and voice transmission services between Alaska, Hawaii and the western contiguous United States. Leasing Company owns and leases capacity on an undersea fiber optic cable used in the transmission of interstate private line and switched message long distance services between Alaska and the remaining United States and foreign countries.

Cable television services are provided through GCI Cable, Inc. and

its wholly owned subsidiaries GCI Cable/Fairbanks, Inc., and GCI Cable/Juneau, Inc. (collectively "GCI Cable" or "Cable Companies"). GCI Cable, Inc. and its subsidiaries are Alaska corporations and were incorporated in 1996. GCI Cable, Inc. is a wholly owned subsidiary of Holdings.

GCI Transport Co., Inc., Fiber Hold Company, Inc., GCI Fiber Co., Inc., and GCI Satellite Co., Inc., all Alaska corporations, were incorporated in 1997 to finance the acquisition of satellite transponders and to construct and deploy the fiber optic cable system further described in note 4. GCI Transport Co., Inc. is a wholly owned subsidiary of Holdings. Fiber Hold Company, Inc., GCI Fiber Co., Inc., and GCI Satellite Co., Inc. are wholly-owned subsidiaries of GCI Transport Co., Inc. Alaska United Fiber System Partnership ("Alaska United") was organized in 1997 to construct, own and operate the fiber optic cable system described in note 4. Alaska United is a partnership wholly owned by the Company through GCI Fiber Co., Inc. and Fiber Hold Co., Inc.

8 (Continued)  
GENERAL COMMUNICATION, INC. AND SUBSIDIARIES

NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

(b) Net Loss Per Common Share

<TABLE>

Shares used to calculate net loss per common share consist of the following (amounts in thousands):

<CAPTION>

	Three Months Ended September 30,		Nine Months Ended September 30,	
	1998	1997	1998	1997
<S>	<C>	<C>	<C>	<C>
Weighted average common shares outstanding	49,056	48,096	49,050	44,933

</TABLE>

Common equivalent shares outstanding of 1,167,000 and 894,000 are anti-dilutive September 30, 1998 and 1997 and are not included in the diluted net loss per share calculation.

(c) Reclassifications

Reclassifications have been made to the 1997 financial statements to make them comparable with the 1998 presentation.

(d) Other

The accompanying unaudited interim condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. The interim condensed consolidated financial statements include the consolidated accounts of General Communication, Inc. and its wholly owned subsidiaries (collectively, the "Company") with all significant intercompany transactions eliminated. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the nine-month period ended September 30, 1998 are not necessarily indicative of the results that may be expected for the year ended December 31, 1998. For further information, refer to the financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 1997.

9 (Continued)  
GENERAL COMMUNICATION, INC. AND SUBSIDIARIES

NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

(2) Consolidated Statements of Cash Flows Supplemental Disclosures  
<TABLE>

Changes in operating assets and liabilities consist of:

<CAPTION>

Nine-month periods ended September 30, -----	1998	1997
	----- (Amounts in thousands) -----	
<S>	<C>	<C>
Increase in receivables	\$ (6,803)	(6,583)
Increase in prepaid and other current assets	(294)	(829)
Increase in inventory	(233)	(1,624)
Increase in accounts payable	223	1,165
Decrease in accrued liabilities	171	1,926
Increase (decrease) in accrued payroll and payroll related obligations	1,343	(61)
Increase (decrease) in accrued interest	(3,633)	648
Increase in deferred revenues	970	428
Increase in other liabilities	3	---
	----- \$ (8,253)	----- (4,930)
	=====	=====

</TABLE>

The holders of \$10 million of convertible subordinated notes exercised their conversion rights in January 1997 resulting in the exchange of such notes for 1,538,457 shares of the Company's Class A common stock.

The Company received income tax refunds of \$3,750,000 and \$180,000 during the nine-month periods ended September 30, 1998 and 1997, respectively. No income taxes were paid during the nine-month periods ended September 30, 1998 and 1997.

Interest paid totaled \$24,058,000 and \$15,423,000 during the nine-month periods ended September 30, 1998 and 1997, respectively.

During the nine-month period ended September 30, 1998 the Company funded the employer matching portion of the Employee Stock Purchase Plan by issuing GCI Class A Common Stock, valued at \$414,000.

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(Continued)

GENERAL COMMUNICATION, INC. AND SUBSIDIARIES

NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(3)

Long-term Debt

In January 1998, Alaska United closed a \$75 million project finance facility ("Fiber Facility") to construct a fiber optic cable system connecting Anchorage, Fairbanks, Valdez, Whittier, Juneau and Seattle as further described in note 4. The Fiber Facility provides up to \$75 million in construction financing and will bear interest at either Libor plus 3.0%, or at the Company's choice, the lender's prime rate plus 1.75%. The interest rate will decline to Libor plus 2.5%-2.75%, or at the Company's choice, the lender's prime rate plus 1.25%-1.5% after the project completion date and when the loan balance is \$60,000,000 or less. Alaska United is required to pay a commitment fee equal to 0.375% per annum on the unused portion of the commitment. The Fiber Facility is a 10-year term loan that is interest only for the first 5 years. The facility can be extended to a 12 year term loan at any time between the second and fifth anniversary of closing the facility if the Company can demonstrate projected revenues from certain capacity commitments will be sufficient to pay all operating costs, and interest and principal installments based on the extended maturity.

The Fiber Facility contains, among others, covenants requiring certain intercompany loans and advances in order to maintain specific levels of cash flow necessary to pay operating costs, interest and principal installments. Additional covenants pertain to the timely completion of certain project construction milestones. The Fiber Facility also contains a guarantee that requires, among other terms and conditions, Alaska United complete the project by the completion date and pay any non-budgeted costs of the project. Alaska United was in compliance with all covenants during the period commencing January 1998 (date of the Fiber Facility) through September 30, 1998.

All of Alaska United's assets, as well as a pledge of the partnership interests' owning Alaska United, collateralize the Fiber Facility.

The Company was in compliance with all covenants of its senior notes and senior credit facility through September 30, 1998.



(4) Commitments and Contingencies

Deferred Compensation Plan

During 1995, the Company adopted a non-qualified, unfunded deferred compensation plan to provide a means by which certain employees may elect to defer receipt of designated percentages or amounts of their compensation and to provide a means for certain other deferrals of compensation. The Company may, at its discretion, contribute matching deferrals equal to the rate of matching selected by the Company. Participants immediately vest in all elective deferrals and all income and gain attributable thereto. Matching contributions and all income and gain attributable thereto vest over a six-year period. Participants may elect to be paid in either a single lump sum payment or annual installments over a period not to exceed 10 years. Vested balances are payable upon

NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

termination of employment, unforeseen emergencies, death and total disability. Participants are general creditors of the Company with respect to deferred compensation plan benefits. Compensation deferred pursuant to the plan totaled \$0 and \$89,000 during the nine-month periods ended September 30, 1998 and 1997, respectively.

Satellite Transponders

The Company entered into a purchase and lease-purchase option agreement in August 1995 for the acquisition of satellite transponders to meet its long-term satellite capacity requirements. The launch of the satellite in August 1998 failed. The Company did not assume launch risk and the launch has been rescheduled for the fourth quarter of 1999. The Company will continue to lease transponder capacity until the delivery of the transponders on the replacement satellite. The balance payable upon expected delivery of the transponders during the fourth quarter of 1999 in addition to the \$9.1 million deposit previously paid totals approximately \$43.5 million.

Litigation

The Company is from time to time involved in various lawsuits and legal proceedings that have arisen in the normal course of business. While the ultimate results of these matters cannot be predicted with certainty, management does not expect them to have a material adverse effect on the financial position, results of operations or liquidity of the Company.

Cable Service Rate Reregulation

Beginning in April 1993, the Federal Communications Commission ("FCC") adopted regulations implementing the Cable Television Consumer Protection and Competition Act of 1992 ("The Cable Act of 1992"). Included are rules governing rates charged by cable operators for the basic service tier, the installation, lease and maintenance of equipment (such as converter boxes and remote control units) used by subscribers to receive this tier and for cable programming services other than programming offered on a per-channel or per-program basis (the "regulated services"). Generally, the regulations require affected cable systems to charge rates for regulated services that have been reduced to prescribed benchmark levels, or alternatively, to support rates using costs-of-service methodology.

The regulated services rates charged by the Company may be reviewed by the State of Alaska, operating through the Alaska Public Utilities Commission ("APUC") for basic service, or by the FCC for cable programming service. Refund liability for basic service rates is limited to a one-year period. Refund liability for cable programming service rates may be calculated from the date a complaint is filed with the FCC until the rate reduction is implemented.

In order for the State of Alaska to exercise rate regulation authority over the Company's basic service rates, 25% of a systems' subscribers must request such regulation by filing a

## GENERAL COMMUNICATION, INC. AND SUBSIDIARIES

## NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

petition with the APUC. At September 30, 1998, the State of Alaska has rate regulation authority over the Juneau system's basic service rates. (The Juneau system serves approximately 8.4% of the Company's total basic service subscribers at September 30, 1998.) Juneau's current rates have been approved by the APUC and there are no other pending filings with the APUC, therefore, there is no refund liability for basic service at this time.

Complaints by subscribers relating to cable programming service rates were filed with, and accepted by, the FCC for certain franchise areas; however, filings made in response to those complaints related to the period prior to July 15, 1994 were approved by the FCC. Therefore, the potential liability for cable programming service refunds would be limited to the period subsequent to July 15, 1994 for these areas. Management of the Company believes that it has complied in all material respects with the provisions of the FCC rules and regulations and that the Company is, therefore, not liable for any refunds. Accordingly, no provision has been made in the financial statements for any potential refunds. The FCC rules and regulations are, however, subject to judgmental interpretations, and the impact of potential rate changes or refunds ordered by the FCC could cause the Company to make refunds and/or to be in default of certain debt covenants.

In February 1996, a telecommunications bill was signed into federal law that impacts the cable industry. Most notably, the bill allows cable system operators to provide telephony services, allows telephone companies to offer video services, and provides for deregulation of cable programming service rates by 1999. Management of the Company believes the bill will not have a significant adverse impact on the financial position or results of operations of the Company.

## Undersea Fiber Optic Cable Contract Commitment

The Company signed a contract in July 1997 for construction of the undersea portion of a \$125 million fiber optic cable system connecting the cities of Anchorage, Juneau, and Seattle via a subsea route. Subsea and terrestrial connections will extend the fiber optic cable to Fairbanks via Whittier and Valdez. Subsea construction efforts began in September 1998 with commercial services expected to commence in January or February 1999. Pursuant to the contract, the Company made progress payments of \$9.1 million during the year ended December 31, 1997 and \$75.9 million during the nine-month period ended September 30, 1998. The Company will pay the remaining balance in installments through January 1999 based on completion of certain key milestones. Approximately \$39.4 million of proceeds from the senior notes offering, net of the \$9.1 million paid in 1997, were contributed to Alaska United. The use of such proceeds was restricted to funding the construction and deployment of the fiber optic cable system and was reported as Restricted Cash in the accompanying Interim Condensed Consolidated Financial Statements at December 31, 1997. In January 1998, the Company secured up to \$75 million in bank financing to fund the expected remaining cost of construction and deployment (see note 3), of which \$54.2 million has been borrowed at September 30, 1998.

## GENERAL COMMUNICATION, INC. AND SUBSIDIARIES

## NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Fiber Capacity Exchange

The Company and Kanas Telecom, Inc. ("Kanas") signed a contract November 21, 1997 that provides for an exchange of fiber optic cable capacity between Anchorage and Fairbanks via Valdez. The Company and Kanas will trade unused fiber capacity connecting Fairbanks, Valdez, Whittier and Anchorage. Each company will provide their own electronic equipment to place their fiber into service. The Company will provide Kanas with unused fiber capacity from Valdez to Anchorage. Kanas will provide the Company with unused fiber capacity between Valdez and Fairbanks.

PART I.  
ITEM 2.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL  
CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis should be read in conjunction with the Company's Interim Condensed Consolidated Financial Statements and the notes thereto.

Factors Affecting Future Performance  
AND FORWARD LOOKING STATEMENTS

Certain statements in this quarterly report on Form 10-Q constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1996 ("Securities Reform Act"). These statements may be preceded by, followed by, or include the words "believes," "expects," "anticipates," or similar expressions. For those statements, the Company claims protection of the safe-harbor for forward-looking statements contained in the Securities Reform Act. Such forward-looking statements involve known and unknown risks, uncertainties and other important factors that could cause the actual results, performance and achievements of the Company, or industry results, to differ materially from future results, performance or achievements expressed or implied by such statements. The reader is cautioned that important factors, such as the following risks, uncertainties, and other factors, in addition to those contained elsewhere in this document, could affect future results of the Company, its long-distance telecommunication services, local access services, and cable services and could cause those results to differ materially from those expressed in the forward-looking statements:

- Material adverse changes in the economic conditions in the markets served by the Company
- Regulatory and competitive environment of the business segments in which the Company operates
- Uncertainties inherent in new business strategies, new product launches and development plans, including local access services, Internet services, PCS services, digital video services, cable modem services, and transmission services
- Rapid technological changes
- Development and financing of telecommunication, local access, PCS, and cable networks and services
- Future financial performance, including availability, terms and deployment of capital
- Availability of qualified personnel
- Changes in, or failure, or inability, to comply with, government regulations, including, without limitation, regulations of the Federal Communications Commission, the Alaska Public Utilities Commission, and adverse outcomes from regulatory proceedings
- Competitor responses to the Company's products and services and overall market acceptance of such products and services
- The Company's responses to competitive products, services and pricing
- The cost of the Company's year 2000 compliance efforts

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- Uncertainties in federal military spending levels and military base closures in markets in which the Company operates

These forward-looking statements (and such risks, uncertainties and other factors) are made only as of the date of this report and the Company expressly disclaims any obligation or undertaking to disseminate any updates or revisions to any forward-looking statement contained in this document to reflect any change in the Company's expectations with regard to those statements or any other change in events, conditions or circumstances on which any such statement is based.

OVERVIEW

Long distance telecommunications services. The Company has historically reported revenues principally from the provision of interstate and intrastate long distance telecommunications services to residential, commercial and governmental customers and to other common carriers (principally MCI Telecommunications, Inc., now MCI WorldCom ("MCI") and Sprint Corporation ("Sprint")). These services accounted for approximately 90.7% of the Company's telecommunications services revenues during the third quarter of 1998. The balance of telecommunications services revenues have been attributable to corporate network management contracts, telecommunications equipment sales and service, Internet services and other miscellaneous revenues (including revenues

from prepaid and debit calling cards, the installation and leasing of customers' very small aperture terminal ("VSAT") equipment and fees charged to MCI and Sprint for certain billing services). Factors that have the greatest impact on year-to-year changes in long distance telecommunication services revenues include the rate per minute charged to customers and usage volumes, usually expressed as minutes of use. These factors in turn depend in part upon economic conditions in Alaska. The economy of Alaska is dependent upon the natural resource industries, in particular oil production, as well as tourism, fisheries, government and United States military spending.

The Company's long distance telecommunications cost of sales and services has consisted principally of the direct costs of providing services, including local access charges paid to local exchange carriers ("LECs") for the origination and termination of long distance calls in Alaska, fees paid to other long distance carriers to carry calls that terminate in areas not served by the Company's network (principally the lower 49 states, most of which calls are carried over MCI's network, and international locations, which calls are carried principally over Sprint's network), and the cost of equipment sold to the Company's customers. During the third quarter of 1998, local access charges accounted for 41.3% of telecommunications cost of sales and services, fees paid to other long distance carriers represented 33.4%, satellite transponder lease and undersea fiber maintenance costs represented 9.2%, enterprise services and outsourcing costs represented 6.4%, cellular costs accounted for 3.6%, telecommunications equipment costs accounted for 3.6%, and Internet and other costs accounted for the remaining 2.5% of telecommunications cost of sales and services.

The Company's long distance telecommunications selling, general, and administrative expenses have consisted of operating and engineering, customer service, sales and communications, management information systems, general and administrative, and legal and regulatory expenses. Most of these expenses consist of salaries, wages and benefits of personnel and certain other indirect costs (such as rent, travel, utilities, insurance and property taxes). A significant portion of long

distance telecommunications selling, general, and administrative expenses, 25.4% during the third quarter of 1998, represents the cost of the Company's advertising, promotion and market analysis programs.

Long distance telecommunications services face significant competition from AT&T Alascom, Inc., long-distance resellers, and from local telephone companies that have entered the long-distance market. The number of active long-distance customers billed by the Company has decreased approximately 4.5% during the third quarter of 1998, has decreased approximately 6.7% during the first three quarters of 1998, and has decreased approximately 8.3% from September 30, 1997. Gains in the number of commercial and small business customers billed were more than offset by a reduction in the number of residential customers billed. Increased usage volumes and traffic carried for other common carriers have generally offset usage reductions attributed to the decrease in the number of active residential customers billed. The Company believes its approach to developing, pricing, and providing long-distance telecommunication services will continue to allow it to be competitive in providing those services.

Cable services. During the third quarter of 1998, cable revenues represented 23.1% of consolidated revenues. The cable systems serve 26 communities and areas in Alaska, including the state's three largest population centers, Anchorage, Fairbanks and Juneau.

The Company generates cable services revenues from three primary sources: (1) programming services, including monthly basic or premium subscriptions and pay-per-view movies or other one-time events, such as sporting events; (2) equipment rentals or installation; and (3) advertising sales. During the third quarter of 1998 programming services generated 85.3% of total cable services revenues, equipment rental and installation fees accounted for 7.8% of such revenues, and advertising sales and other services accounted for the remaining 6.9% of total cable services revenues. The primary factors that contribute to year-to-year changes in cable services revenues are average monthly subscription and pay-per-view rates, the mix among basic, premium and pay-per-view services, and the average number of subscribers during a given reporting period.

The cable systems' cost of sales and selling, general and administrative expenses have consisted principally of programming and copyright expenses, labor, maintenance and repairs, marketing and advertising, rental expense, and property taxes. During the third quarter of 1998 programming and copyright expenses represented approximately 40.0% of total cable cost of sales and selling, general and administrative expenses. Marketing and advertising costs represented approximately 9.6% of such total expenses.

Cable services face competition from alternative methods of receiving and distributing television signals and from other sources of news, information and entertainment. The Company believes its cable television services will continue to be competitive based on providing, at reasonable prices, a greater variety of

programming and other communication services than are available off-air or through other alternative delivery sources and upon superior technical performance and customer service.

Local access services. The Company began offering local exchange services in Anchorage during late September 1997 and provided service to approximately 26,700 lines at September 30, 1998. Approximately 2,500 additional lines were sold and awaiting connection at September 30,

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1998. Local exchange services revenues totaled \$2.7 million during the third quarter of 1998 representing 4.4% of total third quarter 1998 revenues.

During the third quarter of 1998 operating and engineering expenses represented approximately 10.7% of total local access services cost of sales and selling, general and administrative expenses. Marketing and advertising costs represented approximately 7.8% of such total expenses, and customer service, and general and administrative costs represented approximately 81.5% of such total expenses.

The Company expects that its local exchange services will continue to generate operating losses during 1998 and a portion of 1999. Factors that have the greatest impact on year-to-year changes in local access services revenues include the rates charged to customers and the number of customers served.

The Company's local access services face significant competition from the Anchorage Telephone Utility ("ATU") and AT&T Alascom, Inc. The Company believes its approach to developing, pricing, and providing local access telecommunication services will continue to allow it to be competitive in providing those services.

In October 1998 the Municipality of Anchorage approved Alaska Communications Systems, Inc.'s ("ACS") offer to acquire the operations of ATU. ACS is an entity formed by Fox Paine & Company, LLC ("Fox Paine") and a management team led by former executives of Pacific Telecom, Inc. ("PTI"). The sale of ATU was approved by the citizens of the Municipality in April 1998. Consummation of the transaction is subject to regulatory approval and other conditions.

Century Telephone Enterprises, Inc. ("CenturyTel") reported in August 1998 that it entered into a definitive agreement to sell the stock of its Alaska operations to ALEC Acquisition Corporation ("ALEC"). ALEC is led by former executives of PTI and Fox Paine. It is anticipated that the transaction will close in first quarter 1999, subject to regulatory approvals and customary closing conditions. CenturyTel acquired the Alaska properties as part of the PTI acquisition completed in December 1997.

Management of the Company does not believe the sale of ATU or the CenturyTel properties will have a material adverse effect on the Company's financial position or results of operations.

Internet services. The Company's statewide SchoolAccess services (Internet access and related products and services for Alaska schools) commenced January 1998. Internet SchoolAccess revenues totaled \$613,000 during the third quarter of 1998 representing 1.0% of total revenues. The Company began offering retail Internet services in April 1998. Factors that have the greatest impact on year-to-year changes in Internet services revenues include the rates charged to customers and the number of customers served.

The Company competes with several Internet service providers in its markets. The Company believes its approach to developing, pricing, and providing Internet services will continue to allow it to be competitive in providing those services.

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PCS services. The Company began developing plans for PCS wireless communications service deployment in 1995 and subsequently conducted a technical trial of its candidate technology. The Company has invested approximately \$2.1 million in its PCS license at September 30, 1998. PCS licensees are required to offer service to at least one-third of their market population within five years or risk losing their licenses. Service must be extended to two-thirds of the population within 10 years. The Company is currently reevaluating its wireless strategy and expects to complete such reevaluation within the next six months. The Company expects that its wireless strategy will allow retention of the PCS license pursuant to its terms.

Other expenses and net loss. Depreciation and amortization and interest expense on a consolidated basis is expected to be higher in 1998 as compared to 1997 resulting primarily from additional depreciation on 1997 and 1998 capital expenditures and additional outstanding long-term debt. As a result, the Company expects that it will continue to record net losses in 1998 and into 1999.

## RESULTS OF OPERATIONS

&lt;TABLE&gt;

The following table sets forth selected Statement of Operations data as a percentage of total revenues for the periods indicated and the percentage changes in such data as compared to the corresponding prior year period:

(Underlying data rounded to the nearest thousands)

&lt;CAPTION&gt;

Months					Percentage Change	
	Nine Months Ended		Three Months Ended		Nine Months	Three
Months	September 30,		September 30,		1998 vs.	1998 vs.
(Unaudited)	1997	1998	1997	1998	1997	1997
	----	----	----	----	----	----
	<C>	<C>	<C>	<C>	<C>	<C>
Statement of Operations Data:						
Revenues						
Telecommunications services	75.3%	73.6%	76.6%	72.5%	7.6%	2.5%
Cable services	24.6%	23.2%	22.9%	23.1%	4.2%	9.0%
Local access services	0.1%	3.2%	0.5%	4.4%	2,176.9%	976.1%
-----						
Total revenues	100.0%	100.0%	100.0%	100.0%	10.1%	8.3%
Cost of sales and services	51.4%	47.0%	49.8%	47.3%	0.6%	2.8%
Selling, general and administrative expenses	32.2%	36.4%	33.7%	36.7%	24.2%	17.8%
Depreciation and amortization	10.5%	13.6%	10.0%	13.3%	42.9%	44.7%
-----						
Operating income	5.9%	3.0%	6.5%	2.7%	(43.1)%	(54.3)%
Net loss before income taxes	(1.7)%	(4.9)%	(1.4)%	(5.2)%	213.1%	306.1%
Net loss	(1.4)%	(3.8)%	(1.6)%	(5.2)%	203.7%	251.0%

Months					Percentage Change	
	19		(Continued)		Nine Months	Three
Months	September 30,		September 30,		1998 vs.	1998 vs.
(Unaudited)	1997	1998	1997	1998	1997	1997
	----	----	----	----	----	----
	<C>	<C>	<C>	<C>	<C>	<C>
Other Operating Data:						
Cable operating income (1)	26.3%	12.9%	19.5%	13.0%	(48.8)%	(27.4)%
Local operating loss (2)	(640.4)%	(148.9)%	(165.1)%	(105.5)%	429.3%	587.9%

&lt;FN&gt;

(1) Computed as a percentage of total cable services revenues.

(2) Computed as a percentage of total local access services revenues.

&lt;/FN&gt;

&lt;/TABLE&gt;

THREE MONTHS ENDED SEPTEMBER 30, 1998 ("1998") COMPARED TO THREE MONTHS ENDED SEPTEMBER 30, 1997 ("1997")

REVENUES. Total revenues increased 8.3% from \$58.0 million in 1997 to \$62.8 million in 1998. Long distance transmission revenues from commercial, residential, governmental, and other common carrier customers remained constant at \$41.3 million in 1998 as compared to 1997. Interstate minutes of use increased 3.9% to 166.6 million minutes in 1998 while intrastate minutes of use increased 2.6% to 35.7 million minutes in 1998. The Company's average rate per minute on long distance traffic decreased 7.8% from \$0.180 per minute in 1997 to \$0.166 per minute in 1998. The rate per minute decrease offset increased interstate minutes of usage resulting in constant long distance transmission revenues in 1998 as compared to 1997. Revenues derived from the Company's new Internet service offerings totaled \$1.1 million in 1998 as compared to \$29,000 in 1997.

Cable revenues increased 9.0% from \$13.3 million in 1997 to \$14.5 million in 1998. The number of homes passed by the cable systems and basic subscribers increased approximately 7,140 and 4,130, respectively, at September 30, 1998 as compared to September 30, 1997. Increases attributable to subscriber growth and rate increases offset pay-per-view and premium service revenue decreases.

The Company began offering competitive local access services in Anchorage in September 1997, with 1998 revenues totaling \$2.7 million as compared to \$255,000 in 1997.

COST OF SALES AND SERVICES. Cost of sales and services totaled \$28.9 million in 1997 and \$29.7 million in 1998. As a percentage of total revenues, cost of sales and services decreased from 49.8% in 1997 to 47.3% in 1998. The decrease in cost of sales and services as a percentage of revenues is primarily attributed to: 1) reductions in access charges paid by the Company to other

carriers for distribution of its traffic, 2) avoidance of access charges resulting from the Company's distribution and termination of its traffic on its own network instead of paying other carriers to distribute and terminate its traffic, and 3) changes in the Company's product mix.

SELLING, GENERAL AND ADMINISTRATIVE EXPENSES. Selling, general and administrative expenses increased 17.9% from \$19.5 million in 1997 to \$23.0 million in 1998, and,

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(Continued)

as a percentage of total revenues, increased from 33.7% in 1997 to 36.7% in 1998. This increase resulted primarily from operating, engineering, sales, customer service and administrative costs totaling \$627,000 in 1997 as compared to \$3.4 million in 1998 associated with the Company's local access services segment which initiated service in September 1997. The third quarter increase was necessary to provide the operations, engineering, customer service and support infrastructure necessary to accommodate expected growth in the Company's local access services customer base.

DEPRECIATION AND AMORTIZATION. Depreciation and amortization expense increased 43.1% from \$5.8 million in 1997 to \$8.3 million in 1998. The increase is attributable to the Company's \$64.6 million investment in facilities during 1997 for which a full year of depreciation will be recorded during 1998 and the 1998 facilities investment of \$130.2 million through September 30.

INTEREST EXPENSE, NET. Interest expense, net of interest income, increased 8.7% from \$4.6 million in 1997 to \$5.0 million in 1998. This increase resulted from increases in the Company's average outstanding indebtedness resulting primarily from the purchase and construction of new long distance and local telecommunication equipment and facilities and expansion and upgrades of cable television facilities.

INCOME TAX BENEFIT. Income tax benefit increased from \$307,000 in 1997 to \$1.2 million in 1998 due to an increase in the net loss before income taxes in 1998 as compared to 1997. The Company's effective income tax rate decreased from 38.3% in 1997 to 36.3% in 1998 due to the increased net loss and the proportional amount of items that are nondeductible for income tax purposes.

NINE MONTHS ENDED SEPTEMBER 30, 1998 ("1998") COMPARED TO NINE MONTHS ENDED SEPTEMBER 30, 1997 ("1997")

REVENUES. Total revenues increased 10.1% from \$167.0 million in 1997 to \$183.9 million in 1998. Long distance transmission revenues from commercial, residential, governmental, and other common carrier customers increased 5.0% from \$116.9 million in 1997 to \$122.8 million in 1998. This increase reflected a 7.2% increase in interstate minutes of use to 496.4 million minutes and a 2.4% increase in intrastate minutes of use to 103.6 million minutes. Long distance revenue growth in 1998 was largely due to a 12.0% increase in revenues from other common carriers (principally MCI and Sprint) and private line services, from \$55.2 million in 1997 to \$61.8 million in 1998. The Company's average rate per minute on long distance traffic decreased 4.5% from \$0.177 per minute in 1997 to \$0.169 per minute in 1998 primarily due to the introduction of additional discounted residential, commercial and international calling plans. Revenues derived from the Company's new Internet service offerings totaled \$3.0 million in 1998 as compared to \$88,000 in 1997. Local access services revenues totaled \$5.8 million in 1998 as compared to \$255,000 in 1997. Product sales and network services revenues increased 15.6% from \$7.7 million in 1997 to \$8.9 million in 1998, primarily due to increased network services revenues and SchoolAccess revenues in 1998 as compared to 1997.

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(Continued)

Cable revenues increased 4.1% from \$41.0 million in 1997 to \$42.7 million in 1998. The number of homes passed by the cable systems and basic subscribers increased approximately 7,140 and 4,130, respectively, at September 30, 1998 as compared to September 30, 1997. Increases attributable to subscriber growth and rate increases offset pay-per-view and premium service revenue decreases.

COST OF SALES AND SERVICES. Cost of sales and services totaled \$85.8 million in 1997 and \$86.4 million in 1998. As a percentage of total revenues, cost of sales and services decreased from 51.4% in 1997 to 47.0% in 1998. The decrease in cost of sales and services as a percentage of revenues is primarily attributed to: 1) a refund received in the first quarter of 1998 totaling approximately \$1.1 million from a local exchange carrier in respect of its earnings that exceeded regulatory requirements, 2) reductions in access charges paid by the Company to other carriers for distribution of its traffic, 3) avoidance of access charges resulting from the Company's distribution and termination of its traffic on its own network instead of paying other carriers to distribute and terminate its traffic, and 4) changes in the Company's product mix.

SELLING, GENERAL AND ADMINISTRATIVE EXPENSES. Selling, general and administrative expenses increased 24.1% from \$53.9 million in 1997 to \$66.9

million in 1998, and, as a percentage of revenues, increased from 32.3% in 1997 to 36.4% in 1998. This increase resulted from:

- Operating, engineering, sales, customer service and administrative costs totaling \$1.8 million in 1997 as compared to \$8.8 million in 1998 associated with the Company's local access services segment which initiated service in September 1997.
- Increased telecommunication segment operations, engineering, general and administrative expenses totaling \$30.3 million in 1998 as compared to \$27.6 million in 1997 due to increased personnel and other costs in customer service, engineering, operations, accounting, human resources, legal and regulatory, and management information services. Cost increases were associated with the development, introduction, or planned introduction, and support of new products and services including rural message and data telephone services, PCS services, digital video services, cable modem services, and Internet services. Increased customer service expenses were associated with support of increased sales volumes and expenditures necessary for continuing integration of customer service operations across product lines.
- Increased telecommunication segment sales, advertising and telemarketing costs totaling \$10.4 million in 1997 compared to \$12.8 million in 1998. Increased selling costs were associated with the introduction of various marketing plans and other proprietary rate plans and cross promotion of products and services.
- Increased cable segment selling, general and administrative costs totaling \$14.0 million in 1997 compared to \$15.0 million in 1998, primarily due to increased sales, advertising and telemarketing costs.

DEPRECIATION AND AMORTIZATION. Depreciation and amortization expense increased 42.9% from \$17.5 million in 1997 to \$25.0 million in 1998. The increase is attributable to the Company's \$64.6 million investment in facilities during 1997 for which a full year of depreciation will be recorded during 1998 and the 1998 facilities investment of \$130.2 million through September 30.

INTEREST EXPENSE, NET. Interest expense, net of interest income, increased 14.8% from \$12.8 million in 1997 to \$14.7 million in 1998. This increase resulted from increases in the Company's average outstanding indebtedness resulting primarily from the purchase and construction of new long distance and local telecommunication equipment and facilities and expansion and upgrades of cable television facilities.

INCOME TAX BENEFIT. Income tax benefit increased from \$1.0 million in 1997 to \$3.3 million in 1998 due to an increase in the net loss before income taxes in 1998 as compared to 1997. The Company's effective income tax rate increased from 36.2% in 1997 to 36.6% in 1998 due to the increased net loss and the proportional amount of items that are nondeductible for income tax purposes.

As a result of its acquisition of the Cable Companies, the Company has available net operating loss carryforwards for income tax purposes totaling \$37.6 million at September 30, 1998 which begin to expire in 2004 if not utilized. The Company's utilization of these carryforwards is subject to certain limitations pursuant to section 382 of the Internal Revenue Code.

The amount of deferred tax asset considered realizable, however, could be reduced in the near term if estimates of future taxable income during the carryforward periods are reduced. The Company estimates that its effective income tax rate for financial statement purposes will be approximately 37% in 1998. The Company expects that its operations will generate net income before income taxes during the carryforward periods to allow utilization of loss carryforwards for which no allowance has been established.

FLUCTUATIONS IN QUARTERLY RESULTS OF OPERATIONS

<TABLE>

The following chart provides selected unaudited statement of operations data from the Company's quarterly results of operations during 1997 and 1998:

<CAPTION>

Total (Unaudited)	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Year
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1997

(Dollars in thousands, except per share amounts)



<S>	<C>	<C>	<C>	<C>	<C>
Revenues					
Telecommunications Services	\$	39,225	42,131	44,407	42,271
168,034					
Cable services		13,656	14,055	13,294	14,160
55,165					
Local access services		---	---	255	355
610					
-----					
Total revenues		52,881	56,186	57,956	56,786
223,809					
Operating income		3,292	2,786	3,786	5,518
15,382					

	23	(Continued)				
		First	Second	Third	Fourth	
Total (Unaudited)		Quarter	Quarter	Quarter	Quarter	Year
-----						
1997						
(Dollars in thousands, except per share amounts)						
-----						
Extraordinary item, net of income tax benefit		---	---	433	88	
521						
Net income (loss)	\$	(525)	(832)	(928)	102	
(2,183)						
=====						
Basic net earnings (loss) per share	\$	(0.01)	(0.02)	(0.02)	0.00	
(0.05)						
=====						
Diluted net earnings (loss) per share	\$	(0.01)	(0.02)	(0.02)	0.00	
(0.05)						
=====						
		First	Second	Third	Fourth	
Total (Unaudited)		Quarter	Quarter	Quarter	Quarter	Year
-----						

		First	Second	Third	Fourth	
Total (Unaudited)		Quarter	Quarter	Quarter	Quarter	Year
-----						
1998						
(Dollars in thousands, except per share amounts)						
-----						
Revenues						
Telecommunications services	\$	42,937	46,852	45,538		
135,327						
Cable services		14,201	14,041	14,484		
42,726						
Local access services		1,014	2,048	2,744		
5,806						
-----						
Total revenues		58,152	62,941	62,766		
183,859						
Operating income		2,437	1,447	1,730		
5,614						
Net loss	\$	(1,616)	(2,066)	(2,076)		
(5,758)						
=====						
Basic net loss per share	\$	(0.03)	(0.04)	(0.04)		
(0.12)						
=====						
Diluted net loss per share	\$	(0.03)	(0.04)	(0.04)		
(0.12)						
=====						

</TABLE>

Total revenues for the quarter ended September 30, 1998 were \$62.8 million, representing a 0.2% decrease from total revenues in the second quarter of 1998 of \$62.9 million. This decrease in total revenues resulted from the following:

- A 3.0% decrease in telecommunications services revenues to \$45.5 million in the third quarter of 1998 from \$46.9 million during the second quarter of 1998. This decrease is attributable to 1) a reduction in the average rate per minute billed by the company

during the third quarter of 1998 of approximately \$0.003 as compared to the second quarter of 1998 (a 1.8% decrease), 2) reduced SchoolAccess revenues as expected during the summer months while public schools are not in session, and 3) reduced product sales and network services revenues. Decreases were offset in part by an increase in minutes of traffic carried during the third quarter of 1998 of approximately 3.9 million minutes as compared to the second quarter of 1998 (a 1.9% increase).

- An increase in local access services revenues totaling \$696,000 in the third quarter of 1998 as compared to the second quarter of 1998 (a 34.0% increase).
- An increase in cable services revenues totaling \$443,000 in the third quarter of 1998 as compared to the second quarter of 1998 (a 3.2% increase).

Cost of sales and services for the quarter ended September 30, 1998 totaled \$29.7 million, representing a 1.0% increase from total cost of sales and services in the second quarter of 1998 of

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(Continued)

\$29.4 million. Increased cost of sales resulted primarily from a change in the Company's product mix.

Long distance revenues have historically been highest in the summer months as a result of temporary population increases attributable to tourism and increased seasonal economic activity such as construction, commercial fishing, and oil and gas activities. Cable television revenues, on the other hand, are higher in the winter months because consumers spend more time at home and tend to watch more television during these months. Local service operations are not expected to exhibit significant seasonality. The Company's ability to implement construction projects is also reduced during the winter months because of cold temperatures, snow and short daylight hours.

#### ACCOUNTING PRONOUNCEMENTS

In June 1997, the Accounting Standards Board issued SFAS No. 131, "Financial Reporting for Segments of a Business Enterprise" which applies to all public business enterprises. This new standard requires companies to disclose segment data based on how management makes decisions about allocating resources to segments and how it measures segment performance. SFAS 131 requires companies to disclose a measure of segment profit or loss, segment assets, and reconciliations to consolidated totals. It also requires entity-wide disclosures about a company's products and services, its major customers and the material countries in which it holds assets and reports revenues. Statement 131 is effective for financial statements for periods beginning after December 15, 1997. Management of the Company expects that adoption of SFAS No. 131 will not have a material impact on the Company's year-end 1998 financial statement disclosures.

In February 1998, the Accounting Standards Board issued SFAS No. 132, "Employers' Disclosures about Pensions and Other Postretirement Benefits." SFAS 132 standardizes the disclosure requirements for pensions and postretirement benefits where practical. It also eliminates certain disclosures and requires additional information on changes in benefit obligations and fair values of plan assets. The Company will adopt SFAS 132 in its 1998 year-end financial statements. SFAS 132 is not expected to have a significant effect on the Company's pension and postretirement benefit plan disclosures.

In April 1998, the American Institute of Certified Public Accountants (AICPA) issued Statement of Position ("SOP") 98-5, "Reporting on the costs of Start-Up Activities". SOP 98-5 provides guidance on the financial reporting of start-up costs and organization costs and requires costs of start-up activities and organization costs to be expensed as incurred. SOP 98-5 is effective for financial statements for fiscal years beginning after December 15, 1998. Management of the Company expects that the adoption of SOP 98-5 will result in a one-time expense of approximately \$375,000 (net of income tax effect) in the first quarter of 1999 associated with the write-off of unamortized start-up costs.

#### LIQUIDITY AND CAPITAL RESOURCES

The Company's first three quarters of 1998 ("1998") cash provided by operating activities totaled \$11.3 million, net of changes in the components of working capital. Sources of cash during 1998 included long-term borrowings of \$89.2 million, payments received on notes receivable

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(Continued)

totaling \$1.1 million, and class A common stock sales proceeds totaling \$190,000. The Company's expenditures for property and equipment, including construction in progress, totaled \$40.7 million and \$130.2 million for the

nine-month periods ended September 30, 1997 and 1998, respectively. Uses of cash during 1998 included repayment of \$494,000 of long-term borrowings and capital lease obligations, payment of deferred debt issuance costs totaling \$1.6 million, an increase in other assets of \$3.0 million, and purchases of treasury stock to fund deferred compensation agreements totaling \$568,000.

Net receivables increased \$6.8 million from December 31, 1997 to September 30, 1998 resulting from increased revenues in 1998 as compared to 1997 and an increase in refundable income taxes in 1998.

Accrued interest decreased \$3.6 million from December 31, 1997 to September 30, 1998 resulting from payment of Senior Note accrued interest in January 1998 totaling \$8.8 million, offset by interest accrued on additional indebtedness outstanding during 1998 as compared to December 31, 1997.

Working capital at September 30, 1998 totaled \$9.5 million, a \$14.5 million increase from the working capital deficit of \$5.0 million at December 31, 1997. The increase in working capital is primarily attributed to 1) payment of accounts payable at December 31, 1997 with cash generated by 1998 operating activities, 2) payment of amounts accrued for facilities expansion and equipment at December 31, 1997 with cash generated by 1998 operating activities and cash obtained through the Company's credit agreements, and 3) increases in trade accounts receivable and refundable income taxes.

On January 27, 1998 Alaska United closed a \$75 million project finance facility ("Fiber Facility") to construct a fiber optic cable system connecting Anchorage, Fairbanks, Valdez, Whittier, Juneau and Seattle (see notes 3 and 4 to the accompanying Notes to Interim Condensed Consolidated Financial Statements). The Fiber Facility provides up to \$75 million in construction financing and will bear interest at either Libor plus 3.0%, or at the Company's choice, the lender's prime rate plus 1.75%. The interest rate will decline to Libor plus 2.5%-2.75%, or at the Company's choice, the lender's prime rate plus 1.25%-1.5% after the project completion date and when the loan balance is \$60,000,000 or less. Alaska United is required to pay a commitment fee equal to 0.375% per annum on the unused portion of the commitment. The Fiber Facility is a 10-year term loan that is interest only for the first 5 years. The facility can be extended to a 12 year term loan at any time between the second and fifth anniversary of closing the facility if the Company can demonstrate projected revenues from certain capacity commitments will be sufficient to pay all operating costs, and interest and principal installments based on the extended maturity. \$54.2 million was borrowed under the facility at September 30, 1998.

The Fiber Facility contains, among others, covenants requiring certain intercompany loans and advances in order to maintain specific levels of cash flow necessary to pay operating costs, interest and principal installments. Additional covenants pertain to the timely completion of certain project construction milestones. The Fiber Facility also contains a guarantee that requires, among other terms and conditions, Alaska United complete the project by the completion date and pay any non-

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(Continued)

budgeted costs of the project. All of Alaska United's assets, as well as a pledge of the partnership interests' owning Alaska United, collateralize the Fiber Facility.

The Alaska United project will provide a high capacity fiber optic link between Fairbanks, Anchorage, Valdez, and Juneau, Alaska, and the lower 48 states through Seattle, Washington. Its initial capacity will be more than five times the capacity of Alaska's current undersea fiber to the lower 48. After a preliminary route survey was completed and initial cost components determined, a detailed sea floor survey was commissioned. On August 1, 1997 the Company issued a down payment to Tyco Submarine Systems, Inc. to begin construction. Manufacturing of the cable and its electronics has been completed and cable deployment commenced in September 1998. Cable deployment is expected to be complete in December 1998. Testing will occur after that, and services are expected to commence in January or February 1999.

The Company was notified in August 1998 that a potential customer for Alaska United's fiber services (AT&T) has selected another carrier to meet its immediate needs for additional fiber capacity to and from Alaska. AT&T informed the Company that it elected to lease a minimum amount of capacity for a short term and that the Company will have the opportunity to provide fiber capacity in the future. According to public announcements made by the other carrier, the other carrier's facilities were under construction at September 30, 1998 with service expected to commence in 1999. The Company will use approximately half the capacity of the Alaska United project to carry its own traffic, in addition to its existing owned and leased facilities. While the Alaska United project would have received a financial benefit from carrying AT&T's traffic, the project can be supported solely by the Company's own network capacity requirements. GCI continues to pursue opportunities to sell capacity on its system to AT&T and others.

The Company entered into a purchase and lease-purchase option agreement in August 1995 for the acquisition of satellite transponders to meet its long-term

satellite capacity requirements. The launch of the satellite in August 1998 failed. The Company did not assume launch risk and the launch has been rescheduled for the fourth quarter of 1999. The Company will continue to lease transponder capacity until the delivery of the transponders on the replacement satellite. The balance payable upon expected delivery of the transponders during the fourth quarter of 1999 in addition to the \$9.1 million deposit previously paid totals approximately \$43.5 million.

The Company's expenditures for property and equipment, including construction in progress, totaled \$130.2 million and \$40.7 million during the first three quarters of 1998 and 1997, respectively. The Company anticipates that its capital expenditures in 1998 may total as much as \$170.0 million, including approximately \$125.0 million for new undersea fiber optic cable facilities. Planned capital expenditures over the next five years include those necessary for continued expansion of the Company's long distance and local exchange facilities, the development and construction of a PCS network, and continued upgrades to its cable television plant. The Company expects to pay an additional \$43.5 million to purchase seven satellite transponders in late 1999. Sources of funds for these planned capital expenditures are expected to include internally generated cash flows and borrowings under the Company's credit facilities including borrowings under the new \$75 million project financing described above.

The Company's ability to invest in discretionary capital and other projects will depend upon its

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(Continued)

future cash flows and access to borrowings under its credit facilities. Management anticipates that cash flow generated by the Company and borrowings under its credit facilities will be sufficient to fund capital expenditures and its working capital requirements. Should cash flows be insufficient to support additional borrowings, such investment in capital expenditures will likely be reduced.

#### Year 2000 Costs

The "Year 2000" issue affects the Company's installed computer systems, network elements, software applications, and other business systems that have time-sensitive programs that may not properly reflect or recognize the year 2000. Because many computers and computer applications define dates by the last two digits of the year, "00" may not be properly identified as the year 2000. This error could result in miscalculations or system failures.

The Company has established a year 2000 task force to coordinate the identification, evaluation, and implementation of changes to financial and operating computer systems and applications necessary to achieve a year 2000 date conversion with no effect on customers or disruption to business operations. These actions are necessary to insure that the systems and applications will recognize and process the year 2000 and beyond. Major areas of potential business impact have been identified and are being assessed, and initial conversion efforts are underway using both internal and external resources.

The Year 2000 issue may also affect the systems and applications of the Company's customers and vendors. Non-compliance of customers, vendors and business partners systems and applications may affect the Company through common electronic interfaces to switching, billing and other systems. The Company is contacting others with whom it conducts business to receive the appropriate warranties and assurances that those third parties are, or will be, Year 2000 compliant.

The total cost of modifications and conversions is not known at this time. The Company's management estimates that the incremental cost of compliance over the cost of normal software upgrades and replacements and its effect on the Company's future results of operations totals approximately \$1.3 million in 1998 and \$4 million in 1999, subject to further review as part of the ongoing detailed conversion planning. The cost of modifications and conversions is being expensed as incurred. 1998 Costs incurred through September 30 totaled \$687,000.

If compliance is not achieved in a timely manner, the Year 2000 issue could have a material effect on the Company's operations. However, the Company is focusing on identifying and addressing all aspects of its operations that may be affected by the Year 2000 issue and is addressing the most critical applications first. As a result, the Company's management does not believe its operations will be materially adversely affected.

Contingency plans are being prepared to handle the most reasonably likely worst case scenarios. The Company expects to have completed and tested such plans by the end of the second quarter of 1999.

Funds for year 2000 costs are expected to be provided from the Company's operating activities and credit facilities. Management must balance the requirements for funding discretionary capital expenditures with required year 2000 efforts given its limited resources.

Inflation

The Company does not believe that inflation has a significant effect on its operations.

PART II. OTHER INFORMATION

ITEM 1. Legal Proceedings

Information regarding pending legal proceedings to which the Company is a party is included in Note 4 of Notes to Interim Condensed Consolidated Financial Statements and is incorporated herein by reference.

ITEM 4. Submission of Matters to a Vote of Security Holders

None.

ITEM 6. Exhibits and Reports on Form 8-K

(a) Exhibits:

Exhibit 27 - Financial Data Schedule \*

(b) Reports on Form 8-K filed during the quarter ended September 30, 1998 - None

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\* Filed herewith.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GENERAL COMMUNICATION, INC.

November 12, 1998  
-----  
(Date)  
By: /s/ Ronald A. Duncan  
-----  
Ronald A. Duncan, President  
and Director  
(Principal Executive Officer)

November 12, 1998  
-----  
(Date)  
By: /s/ John M. Lowber  
-----  
John M. Lowber, Senior Vice  
President and Chief Financial  
Officer  
(Principal Financial Officer)

November 12, 1998  
-----  
(Date)  
By: /s/ Alfred J. Walker  
-----  
Alfred J. Walker, Vice  
President and Chief  
Accounting Officer  
(Principal Accounting  
Officer)

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THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE INTERIM CONDENSED CONSOLIDATED STATEMENT OF INCOME FOR THE NINE MONTHS ENDED SEPTEMBER 30, 1998 AND THE INTERIM CONDENSED CONSOLIDATED BALANCE SHEET AS OF SEPTEMBER 30, 1998 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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